## AIRFARE COST COMPARISON EXPLANATION AND EXAMPLES

To ensure prudent use of travel funds, the University cannot pay or reimburse any additional costs resulting from traveler preferences. A cost comparison is required at the time of booking in the following circumstances:

- Indirect routing or extra stops for personal reasons.
- Travel prior to or after the required business travel dates.
- Using transportation methods that are not the most efficient or cost-effective (i.e. electing to drive/take a train versus fly when flying would be the most efficient and cost-effective option.)
- Departing from/returning to an alternate city (not near campus/headquarter city) for personal reasons.
- Any other situation where the traveler's itinerary is modified for personal reasons.

Travelers must consider potential extra costs for transportation, lodging, meals, tolls, parking, etc.

Either the traveler's actual travel or comparison travel -whichever is less expensive - is payable/reimbursable.

Acceptable cost comparisons:

- When booking via Concur, provide Concur screenshots.
- When booking via the designated agency, request documentation such as emailed quotes.

Due to airfare pricing and availability fluctuation, accurate cost comparisons must be done at the time of booking to be valid. For screenshots it is recommended to "Save to PDF" or email the document the date the comparison was completed.

A valid Concur or agency cost comparison includes:

- Proof that the cost comparison was done on the same date as the purchased actual airfare.
- Proof that the travel dates shown on the comparison correspond with the UW business dates.


## Cost comparison examples.

EXAMPLE 1. Concur cost comparison for personal airfare is more expensive than the business airfare.
EXAMPLE 2. Concur cost comparison for personal airfare is less expensive than the business airfare.
EXAMPLE 3. Travel Inc. cost comparison for personal airfare is more expensive than the business airfare.
EXAMPLE 4. Travel Inc. cost comparison for personal airfare is less expensive than the business airfare.

## EXAMPLE 1. Concur cost comparison for personal airfare is more expensive than the business airfare.

Conference travel. The conference is September 17 - September 20 in New Orleans, LA. The traveler would like to spend a few extra days exploring New Orleans and combine the business trip with personal travel.

1. Search Concur for approved conference dates.

2. Click "Print/Email".

3. A new window will open with the search results. You may email the results to yourself or print the flights and "Print to PDF".

4. To "Print to PDF" click "Print Flights" and then:
5. Select "Microsoft Print PDF".
6. Select "Print".
7. Note that the output document has the date and time the comparison was made. *** Note - if you don't see the date and time on your document, ensure under "more settings" you have checked "headers and footers". ***

8. Search Concur for personally desired travel dates.

| TRIP SUMMARY <br> (t) Select Flights <br> Round Trip | Please note: Rates displayed reflect the contractual discount pricing of $2-25 \%$ off the fare. <br> Beginning May 7, 2025, every air traveler 18 years of age and older will be asked by a TSA agent at the airport to produce a "REAL ID". compliant driver's license or another acceptable form of ID to fly within the United States. For questions regarding the "REAL ID" Act please CLICK HERE. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MSN - MSY <br> Depart: Sat, 09/16/2023 <br> Return: Sun, 09/24/2023 | MADISON, WI TO NEW ORLEANS, LA <br> Show as $\square$ SAT, SEP 16 - SUN, SEP 24 <br> Hide matrix Print/Email |  |  |  |  |  |
| Finalize Trip | All <br> 70 results | American Airlines | $\underset{\text { Delta }}{\boldsymbol{A}}$ | ․ <br> United |  |  |
| Previous Searches ^ |  |  | Preferred | Preferred |  |  |
| Previous Searches Load | 1 stop 70 results |  | 540.98 <br> 10 results | $\begin{gathered} 776.92 \\ 4 \text { results } \end{gathered}$ | 792.40 <br> 16 results |  |
| Change Flight Search ^ | Shan hui Farec Shan hu Crhariule |  |  |  |  |  |

6. Click "Print/Email".

7. A new window will open with the search results. You may email the results to yourself or print the flights and "Print to PDF".

8. To "Print to PDF" click "Print Flights" and then:
9. Select "Microsoft Print PDF".
10. Select "Print".
11. Note that the output document has the date and time the comparison was made.
*** Note - if you don't see the date and time on your document, ensure under "more settings" you have checked "headers and footers". ***

12. Note that the airfare for the personally preferred dates is $\$ 454.11$ and the business portion cost is $\$ 330.64$. Regardless of what the actual travel is, the maximum that will be reimbursed is $\$ 330.64$, the cost of the University related travel.
13. The cost comparison must be included with the documentation for the payment mechanism (e.g., expense report, purchasing card transaction).

## EXAMPLE 2. Concur cost comparison for personal airfare is less expensive than the business airfare.

University Event Travel. The event is an all-day event on October 21 in Las Vegas, Nevada. Business travel dates are October 20 - October 22. The traveler would like to visit family that lives in Las Vegas for a few extra days and travel October 20 - October 25.

1. Search Concur for approved conference dates.

2. Click "Print/Email".

3. A new window will open with the search results. You may email the results to yourself or print the flights and "Print to PDF".

## SAP Concur

Air Availability/Fare Quote
Madison, WI To Las Vegas, NV
Fri, Oct 20 - Sun, Oct 22
Please note: the order and content of the search results reflect your company policies.
Restricted Basic Economy Airfares - The airlines are now offering Basic Economy tickets which are not shown in Concur. Travelers who book these
tickets should be aware that these fares are very restrictive and must call an agent to book.
tickets should be aware that these fares are very restrictive and must call an agent to book.

4. To "Print to PDF" click "Print Flights" and then:

1. Select "Microsoft Print PDF".
2. Select "Print".
3. Note that the output document has the date and time the comparison was made.
*** Note - if you don't see the date and time on your document, ensure under "more settings" you have checked "headers and footers".

4. Search Concur for personally desired travel dates.

5. Click "Print/Email".

6. A new window will open with the search results. You may email the results to yourself or print the flights and "Print to PDF".

7. To "Print to PDF" click "Print Flights" and then:
8. Select "Microsoft Print PDF".
9. Select "Print".
10. Note that the output document has the date and time the comparison was made.
*** Note - if you don't see the date and time on your document, ensure under "more settings" you have checked "headers and footers". ***

11. Note that the airfare for the personally preferred dates is $\$ 481.48$ and the business portion cost is $\$ 656.19$. The maximum that will be reimbursed is $\$ 481.48$, only the cost of lowest option is reimbursable.
12. The cost comparison must be included with the documentation for the payment mechanism (e.g., expense report, purchasing card transaction).

## EXAMPLE 3. Travel Inc. cost comparison for personal airfare is more expensive than the business airfare.

Conference Travel. UW employee is attending a conference in Atlanta, GA Aug 21-24, 2023. He needs to arrive in ATL on Sunday afternoon, August 20th. He can depart ATL any time after 3pm on August 24th. However, he is in a wedding in New York City and needs to attend the rehearsal on Friday, Aug 25th. Therefore, he would like to depart ATL to NYC on Thursday, August 24th after the conference. Then return from NYC to MSN on Sunday, August 27th after the wedding festivities. In this scenario, the passenger is responsible for the difference of $\boldsymbol{\$ 3 5 8 . 7 3}$.

1. Obtain cost comparison from a Travel Incorporated counselor.

From: universities@travelinc.com
Sent: Wednesday, May 5, 2023 6:06:15 PM
To: john@wisc.edu
Subject: Kathryn Simcox Flight Cost Comparison

Hello John,

It was a pleasure speaking with you today. Here is the cost comparison for Dan's flights.

## Airfare for Business Trip

| 1 [DL] Delta Air Lines FLT\#1296 X Aug20 (Sun) [MSN] Madison [ATL] Atlanta | 337P 642P |
| :--- | :---: |
| 2 [DL] Delta Air Lines FLT\#2599 X Aug24 (Thu) [ATL] Atlanta | [MSN] Madison |
| Option 1 Cost | Base Fare: $\$ 554.26$ |
|  | Tax: $\$ 71.37$ |
|  | Total: $\$ 625.63$ |

## Comparison - with traveler's personal deviation

| $\begin{aligned} & \text { [DL] Delta } \\ & \text { Air Lines } \end{aligned}$ | FLT\#1296 V | $V_{\text {Aug20 }}^{\text {(Sun) }}$ | [MSN] <br> Madison | [ATL] Atlanta | 337P 642P |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2 [DL] Delta Air Lines | FLT\#939 K | $\text { K } \begin{aligned} & \text { Aug24 } \\ & \text { (Thu) } \end{aligned}$ | [ATL] Atlanta | [LGA] New York City | 420P 649P |
| [DL] Delta Air Lines | FLT\#2498 H | $H_{\text {(Sun) }}^{\text {Aug27 }}$ | [LGA] New York City | [DTW] Detroit | 501P 715P |


| 4 [DL] Delta <br> Air Lines | FLT\#3906 H |
| :--- | :--- | :--- | | Aug27 |
| :--- | :--- |
| (Sun) |$\quad$ [DTW] Detroit | [MSN] |
| :--- |
| Madison |$\quad$ 825P 844P | Operated by: Skywest Dba |
| :--- |
| Delta Connection |

I'll be sending over the "On Hold" itinerary shortly.

Thanks John!

Arianna Lasha

Travel Consultant

Travel Incorporated
www.travelinc.com
2. Note that the airfare for the personal itinerary is $\$ 984.36$ and the business portion cost is $\$ 625.63$. Regardless of what the actual travel is, the maximum that will be reimbursed is $\$ 625.63$, the cost of the University related travel.
3. The entire cost comparison email, including the date the cost comparison was obtained, must be included with the documentation for the payment mechanism (e.g., expense report, purchasing card transaction).

## EXAMPLE 4. Travel Inc. cost comparison for personal airfare is less expensive than the business airfare.

Conference Travel. UW employee needs to fly from Chicago to Paris for a conference. The conference date is October 10-12, 2023. The employee needs to arrive in Paris on October 9th by 10am and needs to depart Paris anytime after 1pm on Oct 12th after the conference. However, the employee wants to extend her stay to enjoy the sites, so she would like to return to Chicago from Paris on Tuesday, October 17th instead. The employee will need a cost comparison for the following:

1. Obtain cost comparison from a Travel Incorporated counselor.

From: universities@travelinc.com
Sent: Wednesdav, April 5, 2023 b:06:15 PM
To: shelly@wisc.edu
Subject: Kathryn Simcox Flight Cost Comparison

Hello Shelly,

It was a pleasure speaking with you today. Here is the cost comparison for Kathryn's flights.

## Airfare for Business Trip

| [DL] Delta Air Lines | FLT\#8417 H ${ }_{\text {Oct08 }}^{\text {(Sun) }}$ | [ORD] <br> Chicago | [CDG] Paris | $510 \mathrm{P} \begin{aligned} & 810 \mathrm{~A}-\text { next } \\ & \text { day } \end{aligned}$ | Operated by: Air France |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{2}$ [DL] Delta Air <br> ${ }^{2}$ Lines | FLT\#8494 H $\begin{aligned} & \text { Oct12 } \\ & \text { (Thu) }\end{aligned}$ | [CDG] Paris | [ORD] Chicago | 110P 310P | Operated by: Air France |
| Option 1 Cost |  |  |  | Base Fare: |  |
|  |  |  |  | Tax: $\quad \$ 534.35$ |  |
|  |  |  |  | Total: \$1,947.35 |  |

Comparison - with traveler's personal deviation

| $1 \begin{aligned} & 1 \text { [DL] Delta Air } \\ & \text { Lines } \end{aligned}$ | FLT\#8417 V $\begin{aligned} & \text { Oct08 } \\ & \text { (Sun) }\end{aligned}$ | [ORD] <br> Chicago | [CDG] Paris | $510 \mathrm{P} \begin{aligned} & 810 \mathrm{~A}-\text { next } \\ & \text { day } \end{aligned}$ | Operated by: Air France |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{2}$ [DL] Delta Air <br> Lines | FLT\#8494 Q $\begin{aligned} & \text { Oct17 } \\ & \text { (Tue) }\end{aligned}$ | [CDG] Paris | [ORD] Chicago | 110P 310P | Operated by: Air France |
| Option 2 Cost |  |  |  | Base Fare: |  |
|  |  |  |  | Tax: \$534.35 |  |
|  |  |  |  | Total: \$1,185.35 |  |

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I'll be sending over the "On Hold" itinerary shortly.
Thanks Shelly!
Arianna Lasha
Travel Consultant
Travel Incorporated
www.travelinc.com
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2. Note that the airfare for the personal itinerary is $\$ 1,185.35$ and the business portion cost is $\$ 1,947.35$. The maximum that will be reimbursed is $\$ 1,185.35$, only the cost of lowest option is reimbursable.
3. The entire cost comparison email, including the date the cost comparison was obtained, must be included with the documentation for the payment mechanism (e.g., expense report, purchasing card transaction).
