

How to Develop a Successful Appointment Campaign

Campaign Name: Second Year to Graduation-College/Department Name

Campaign Type: Improve success and retention for second year students

**Campaign goals:** The target population for this campaign includes second year students from the college who have earned 45-59 credit hours in an effort to have them accomplish the following:

- Submit undergraduate application for degree
- Explore major decision
- Develop an academic plan or review DARS report
- Explore co-curricular opportunities to enhance professional goals
- Follow through on referrals as appropriate
- Submit Summer and/or Fall 2019 course request
- Persist and enroll in Fall 2019

Who is ultimately responsible for the execution of the appointment campaign: (Who is the individual or individuals who will provide leadership on the execution of the appointment campaign?)

#### **Strategy 1: Initial Academic Advising Meeting**

#### Purpose(s):

- Encourage student to submit undergraduate application for degree by 2nd advising appointment
- Explore major decision
- Refer student to an academic planning workshop or review DARS report
- Refer student to other units, as appropriate
- Assign homework to student encouraging them to explore co-curricular opportunities to enhance professional goals

#### Timeline:

Meeting to be completed by February 8, 2019

#### Measurement(s):

- Number of students who attend meeting
- Number of students who attend academic planning workshop or review a DARS report
- Number of referrals
- Number of students who follow through on referral

**Campaign Impact:** (What outcomes/benefits/impact did this campaign have for you and/or your students? Feel free to include assessment results or qualitative/narrative information)



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#### Strategy 2: Academic Plan Workshop

#### Purpose(s):

- Students will develop an academic plan
- Students will schedule a follow up meeting with academic advisor (or rep) to discuss plan

#### Timeline:

Academic Planning will be completed by March 8, 2019

#### Measurement(s):

 Number of completed academic plans submitted; full is defined as a minimum of 4 semesters planned.

#### Strategy 3: Follow up meeting with academic advisor

#### Purpose(s):

- Students will review their academic plan or DARS report with their advisor
- Students will submit a Fall 2019 course request
- Students will discuss follow up on any referrals

#### Timeline:

Completed by March 29, 2019

#### Measurement(s):

Number of Fall 2019 course requests submitted



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Strategy 4:	
Purpose(s):	
Timeline:	
Measurement(s):	



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### **Appointment Campaign Communication Outline**

**Outreach Email: Initial Email** 

Date being sent:
Subject:
Body:



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# **Outreach Email: Reminder 1** Date being sent: Subject: Body:

**Outreach Email: Reminder 2** 



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Date being sent:				
Subject:				
Body:				
	Outrea	ach Email: Re	eminder 3	
Date being sent:				
Date being sent: Subject:				
Subject:				
Subject:				