



## UW System Contract Form – President Approval and Contract Signature

The President of the University of Wisconsin System approves the following contract(s).

### Contract:

**Procurement Authority:** Ch 16 ; Ch 36 \_\_\_; Ch 39 \_\_\_

### Description:

The University of Wisconsin System has purchased Workday, a Finance and Human Capital Management Software package. This software as a Service (SaaS), is designed to provide a unified finance, human resources, and student/faculty lifecycle management solution in a single package. The purchase of this software was approved by the Board of Regents (BOR) during the July BOR meeting (Resolution #11663). A separate resolution was passed during the December BOR meeting (Resolution #11743) to hire Huron Consulting Group, Inc to help UWSA with the implementation of the software.

Since Resolution #11743 was passed, scope of the Administrative Transformation Program was expanded to include implementation of budget and planning modules already included in the UW System subscription of Workday. The additional implementation scope followed a business case analysis that determined it is more cost effective to UW System to implement native Workday functionality than to retrofit the existing budget system following implementation of Workday Finance and Human Capital Management.

This contract amendment is for a consultant to lead the implementation (planning, architect, configure, test, and deploy) of budget and planning modules (Adaptive Planning) of Workday at all UW System institutions. The cost of this amendment is \$5,476,750 and is in addition to the original contract cost of \$26,839,950 for a total cost of \$32,316,700. The schedule for the work proposed will correspond to the original contract and run from December 2021 through December 2023. There are also two (2) optional one-year renewals if UWSA elects to use them.

### Campuses or Systemwide: Statewide

**Purchasing Liaison:** DocuSigned by: Todd Pooler 37388757E38A4DF... **Date:** 2/17/2022 | 8:02 AM CST

**Purchasing Director:** DocuSigned by: Brent Tilton F04A19FD5AAA4EC... **Date:** 2/17/2022 | 1:20 PM CST

**Sr. Associate Vice President:** DocuSigned by: Stacey Kolston 3245270760354FE... **Date:** 2/17/2022 | 11:40 AM PST

**President's Approval:** DocuSigned by: Tommy Thompson A817B19B3C0D844... **Date:** 2/17/2022 | 5:12 PM CST



## **Amendment to Statement of Work**

This Amendment (01) describes changes to the Statement of Work dated December 23, 202 between Huron Consulting Services LLC (“Huron”) and University of Wisconsin System (“UWSA”, “UW”, “Client”, “you”, “your”). The section(s) of the Statement of Work set forth below are hereby amended, effective as of February 1, 2022 as follows:

### **1. Approach**

In addition, to the implementation of Workday HCM, Payroll and Financials, UWSA will be implementing Workday Planning (Adaptive) and Huron as their implementation partner will provide professional services to support this implementation. The University’s intent is to launch a single, integrated program, known as the Administrative Transformation Program (ATP), a people, process, policy, and technology initiative across the UW System to be supported by a modern cloud-based ERP solution. The UW System comprises two doctoral institutions (Madison, Milwaukee); eleven comprehensive institutions (Eau Claire, Green Bay, La Crosse, Oshkosh, Parkside, Platteville, River Falls, Stevens Point, Stout, Superior and Whitewater); 13 branch campuses; and a statewide extension network with offices in all seventy-two (72) Wisconsin counties in addition to a system office shared administrative and shared services unit.

#### **ATP Objective:**

The overall objective of ATP is to right-size the administrative complexity to support the University’s missions of education, research, and outreach. Desired outcomes include intentionally designed and standardized end-to-end business processes, access to data for timely reporting and enhanced decision support, high quality process and technology experience for stakeholders, and a sustainable infrastructure which can respond nimbly to future opportunities and needs.

In support of and alignment with the UWSA-defined objectives for ATP, Huron will deliver an implementation approach based upon a UW System-wide launch of Workday Planning leveraging Huron-developed leading practice solutions without material deviation across the UW-System. The implementation will be conducted in two phases with the first phase to go live concurrent with HCM and Finance. The scope section outlines the business processes that will be included in each of the phases.



## 2. Scope

The table below depicts the UW business process areas, Workday functional areas and Workday SKUs that are in scope for the implementation.

### Budgeting and Planning– Areas in Scope

UW End-to-End Business Processes	Workday Functional Areas	Workday SKU Modules	Phase*
Operational Budgeting	Financial Planning	PLNF - Financial Planning	R1
Compensation Planning	Financial Planning Workforce Planning	PLNF - Financial Planning PLNW - Workforce Planning	R1
Planning Allocations	Financial Planning	PLNF - Financial Planning	R1
Fiscal Year Forecasting	Financial Planning	PLNF - Financial Planning	R1
Multi-year Forecasting	Financial Planning	PLNF - Financial Planning	1
Auxiliary Driver Based Budgeting	Financial Planning	PLNF - Financial Planning	2
Strategic Long Range Financial Planning	Financial Planning	PLNF - Financial Planning	2
Tuition & Fee Revenue Driver Based Modeling	Financial Planning	PLNF - Financial Planning	2
Capital Projects and Assets Planning & Budgeting	Financial Planning	PLNF - Financial Planning	2
Commitments Planning	Financial Planning	PLNF - Financial Planning	2
Endowment Modeling	Financial Planning	PLNF - Financial Planning	2

*\* Items designated as R1 must be completed in Phase 1. Upon completion of the requirements in Phase 1 a determination will be made as to the feasibility to move any items designated as “2” to Phase 1 and items designated as “1” to Phase 2.*

## 3. Timeline

### Phase 1

The plan is to perform a Budget and Planning concurrent implementation for all entities in scope, with a start date of March 7<sup>th</sup>, 2022, and a go-live date of July 20<sup>th</sup>, 2024, as outlined in the timeline below:

Project Phase	Anticipated Start Date	Anticipated End Date	Anticipated Duration
Plan	March 7, 2022	June 3, 2022	13 weeks
Architect*	July 5, 2022	September 4, 2023	61 Weeks



Project Phase	Anticipated Start Date	Anticipated End Date	Anticipated Duration
	September 4, 2023	December 2, 2023	13 weeks
Configure & Prototype	December 4, 2023	April 27, 2024	21 weeks
Test / Train	April 29, 2024	June 22, 2024	8 weeks
Deploy	June 24, 2024	July 20, 2024	4 weeks
Go-Live	July 20, 2024		
Support	July 22, 2024	August 9, 2024	3 weeks

**\* Between July 5, 2023 and September 4, 2023 UWSA ATP will document and create the business process maps with the support of one Huron resource for up to 40 hours a month.**

## Phase 2

The start date for Phase 2 will be determined upon completion of Phase 1.

Project Phase	Anticipated Start Date	Anticipated End Date	Anticipated Duration
Plan	TBD	TBD	12 weeks
Architect	TBD	TBD	8 weeks
Configure & Prototype	TBD	TBD	20 weeks
Test / Train	TBD	TBD	6 weeks
Deploy	TBD	TBD	4 weeks
Go-Live	TBD		
Support	TBD	TBD	3 weeks

**Plan:** During this phase, the project team completes the preparatory activities and lays the foundation for the implementation of Workday Adaptive Planning. It includes a broad range of activities around project management, change management, organizational readiness, and an inventory of business requirements and integrations. The phase will include development of work plans, basic education for the ATP team and user community. Discovery sessions will be conducted to gather all relevant business requirements for the planning and budgeting process to begin to lay the groundwork for the future design sessions. The last component of this Phase is to build the inventory of requirements and to stand up the Adaptive Planning instances. For Phase 1 only, once all the requirements have been captured, cataloged, and approved the scope for Phase 1 will be finalized, which could include moving non-required items to Phase 2 and moving Phase 2 items to Phase 1. The finalization of the Phase 1



scope must be completed to ensure there is sufficient time to complete the corresponding business process maps prior to beginning the 13-week Architect Phase estimated to begin September 4, 2023.

**Architect:** ATP project team will create future-state business process maps with oversight and support from the Huron project team. Huron and the ATP project team will collaborate to create the design of the system configuration. This will be accomplished through a series of design sessions. The team will also identify change impacts, design reports and integrations, and develop the testing strategy. During the Architect Phase the ATP and Huron teams will finalize the list of integrations and assign the specific responsibilities for each. At this time, development assignments between Huron and ATP resources for report development and other applicable system components will also be finalized.

**Configure & Prototype:** Based on the information gathered in the Architect phase the team will configure the application, build integrations and reports, convert data from legacy systems and develop the end user training plan.

**Test/Train:** The project team will conduct testing to ensure the configured system, integrations and reports meet user requirements. The Change Management Team will deliver end user training specific to each of the institution's needs.

**Deploy:** The project team will move configuration and convert all data to the production environment.

**Support:** 3 weeks of technical and functional support provided by the Huron team.

#### 4. Key Personnel

Huron personnel to which the named personnel clause of the umbrella contract (Contract #: TP-22-2789) applies:

Role	Team Member
Budgeting Quality and Experience Assurance	Ida Quamina

#### 5. Deliverables

UW and Huron will partner in the completion, review, and signoff of the following project deliverables.

- Primary = primary author of deliverable.
- Assist = support through review and feedback.

The following represents deliverables in addition to the deliverables outlined in the original statement of work.

#	Project Phase	Deliverable	Description	Acceptance Criteria	Primary	Assist
23	Plan	Foundational Tenant Build <b>Financial and Workforce Planning Instances</b>	UW configured Workday tenant – developed from Workday delivered features, Huron's Gold Standard Tenant, and plan phase sessions.	Tenant is built with baseline configuration and limited data from legacy systems. ATP has access to tenant.	Huron	UW-ATP



#	Project Phase	Deliverable	Description	Acceptance Criteria	Primary	Assist
			<b>Standup Financial and Workforce Planning Instances</b>	<b>Workday Planning instances are activated.</b>		
30	Plan	Requirements Traceability Matrix	Complete inventory of all functional and technical requirements that support the Planning and Budgeting process.	Requirements are reviewed and agreed upon by ATP Leadership and Steering Committee.	Huron	UW-ATP
31	Plan	Finalization of Scope	Final list of scope items by phase	Scope is reviewed and agreed upon by ATP Leadership and Steering Committee.	UW-ATP	Huron
41	Architect	Future State Process Design Documents	Documents Workday steps to process business transactions by functional area. Business Process Maps are iteratively <b>developed by UW ATP</b> and get more granular throughout design and may be updated in later phases if designs change	For Workday business processes identified in the FSPD inventory from the Planning phase.  <b>Workday Planning design document is reviewed and agreed upon by ATP Leadership and Steering Committee.</b>	Huron	UW-ATP

## 6. Scope Parameters

Our work estimates are based on the following additional scope parameters and assumptions that must remain true throughout the program:

### General

- UW will identify and provide the resources for the project in accordance with the “Attachment A” section of this document.
- ATP will deploy a standard model for Workday Planning for all UW system institutions, concurrently in July 2024. Deviation from this anticipated deployment plan may alter Huron’s professional service fees.
- UW will designate a resource that will serve as the application administrator.
- UWSA-ATP resources will complete on-demand Workday Planning training within the first month of the Plan Phase.

### Functional



- The requirements for the PlanUW project will serve as the starting point for the Workday Planning implementation.
- The detailed scope for each business process will be defined at the completion of the Plan Phase at which time Huron will determine the feasibility for implementation based on best practices within the defined timeline and budget.
- All business process must be fully defined and approved before design of the Planning application can begin.
- The Foundational Data Model and an initial conversion mapping of data must be completed before the Architect Phase can begin.
- UW will confirm the elements and levels of the Foundational Data Model that will be used for the budgeting and planning process prior to the start of Architect phase.
- Operational Budgeting will include a leading practice budget transfer process.
- The out of the box Workday Planning (Adaptive) workflow will be used.
- The allocation calculation logic has been defined and the same logic will be built in Workday Planning.
- Allocation drivers are available at the required level of detail (department, fund etc.) and will be provided by UW in the format required by Huron.
- All allocations are a maximum of two-steps.

#### **Technical**

- The planning model will be deployed in multiple instances of Workday Planning (Adaptive), to be confirmed during the Plan Phase, and will follow a similar configuration as PlanUW.
- UW will provide any additional servers (i.e., SFTP) or software required to support integrations to systems other than Workday. The process and method for integrations will be defined during the Architect Phase.
- This estimate includes the following integrations:
  - Financials import and export
  - HCM import and export
  - Student Information System import
- Integrations between Workday modules will use the delivered Workday integration processes.

#### **Security & Access Management**

- UW will be responsible for leading the role assignment process. Huron will support this effort using the delivered utilities in Workday Planning that will be available at the time of implementation, including APIs.

#### **Change Management**

- Huron will provide up to an additional 2,200 billable hours for Change Management readiness, training, and support activities to support Phase 1 and 2 of the Workday Planning implementation with UW-ATP resources providing the remaining work effort.

#### **Production Support**

- Huron will provide an additional 240 hours of production support, 120 hours for three weeks for each phase, for Workday Planning.



**7. Professional Fees**

Based upon the scope and timeline of this amendment, Huron will deliver an additional 26,796 hours for professional services as detailed in **Exhibit A– Pricing Workbook**. Huron professional services conducted on-site at UW System locations will be billed based an on-site hourly rate, while services performed virtually will be billed based upon an off-site rate. UWSA will be billed an additional \$5,476,740 on an hourly basis, based on the hours worked. The total fees, original SOW and this amendment but will not exceed \$32,316,690 without prior written consent from ATP Program Director.

\* \* \* \* \*

This Amendment constitutes the entire understanding between Huron and UWSA with respect to the foregoing changes, supersedes all prior oral and written communications with respect to such changes, and may be amended, modified or changed only in writing when signed by both parties. Except as expressly modified herein, all other terms and conditions of the Statement of Work and the Contract #: TP-22-2789 between Huron and UWSA dated November 30, 2021 (the “Agreement”) remain unchanged.

Please indicate your agreement with these terms by signing and returning this Amendment.

**UNIVERSITY OF WISCONSIN**

**HURON CONSULTING SERVICES LLC**

By:   
DocuSigned by:  
A917B19B3CD84A4...

By:   
DocuSigned by:  
64372C239994409...

Name: Tommy Thompson

Name: Joy walton

Title: President

Title: Managing Director

Date: 2/17/2022 | 5:12 PM CST

Date: 2/17/2022 | 7:53 AM CST





**Exhibit A– Pricing Workbook**

## Pricing Workbook: Instructions

Proposer Company Name

Huron Consulting Group, Inc

### General Instructions to Proposers

- This pricing workbook contains six tabs for Proposers to complete and submit to University as part of their RFP responses.
- Throughout the workbook, cells that require Proposer inputs are highlighted in yellow.
- On each tab, Proposers may add or delete table rows as needed to provide accurate and clear pricing responses.
- Proposers are responsible for ensuring that all figures and calculations throughout the workbook are accurate.

Tab ID	Project Phase / Type of Services	Instructions to Proposers
1	Planning	<p>(A) Input the the number of weeks that you anticipate will be required to complete all Planning Activities and Deliverables as detailed in <a href="#">Section 1 - Expected Services</a> and in your Proposer Response.</p> <p>(B) Provide a "Not to Exceed" bid that represents the maximum amount that University would be charged by the Proposer for rendering Planning Services as detailed in <a href="#">Section 1 - Expected Services</a> and in your Proposer Response.</p> <p>(C) Complete the table by listing all project roles that you propose to provide for the management and delivery of Planning Services, including the names of the individuals who will fulfill each project role (where applicable), the estimated number of weeks that each project role will be involved in providing Planning Services, the average hours per week that each project role will be dedicated to providing Planning Services, and the hourly rate for each project role. (Note: Information provided in this table should match back to Planning Services information provided in Section 5.3.4 of your Proposer Response, "Staffing Model and Resource Allocation.")</p> <p>(D) Based on your inputs, the workbook will calculate Extended Hours and Extended Cost for each project role, as well as a grand total for all project roles detailed in the table. Verify that all calculations and totals are correct.</p>
2	Design (Architect) <sup>1</sup>	<p>(A) Input the the number of weeks that you anticipate will be required to complete all Design (Architect) Activities and Deliverables as detailed in <a href="#">Section 1 - Expected Services</a> and in your Proposer Response.</p> <p>(B) Provide a "Not to Exceed" bid that represents the maximum amount that University would be charged by the Proposer for rendering Design Services as detailed in <a href="#">Section 1 - Expected Services</a> and in your Proposer Response.</p> <p>(C) Complete the table by listing all project roles that you propose to provide for the management and delivery of Design Services, including the names of the individuals who will fulfill each project role (where applicable), the estimated number of weeks that each project role will be involved in providing Design Services, the average hours per week that each project role will be dedicated to providing Design Services, and the hourly rate for each project role. Note: Information provided in this table should match back to Design Services information provided in Section 5.3.4 of your Proposer Response, "Staffing Model and Resource Allocation."</p> <p>(D) Based on your inputs, the workbook will calculate Extended Hours and Extended Cost for each project role, as well as a grand total for all project roles detailed in the table. Verify that all calculations and totals are correct.</p>
3	Build <sup>1</sup>	<p>(A) Input the the number of weeks that you anticipate will be required to complete all Build Activities and Deliverables as detailed in your Proposer Response.</p> <p>(B) Provide a "Not to Exceed" bid that represents the maximum amount that University would be charged by the Proposer.</p> <p>(C) Complete the table by listing all project roles that you propose to provide for the management and delivery of Build Services, including the names of the individuals who will fulfill each project role (where applicable), the estimated number of weeks that each project role will be involved in providing Build Services, the average hours per week that each project role will be dedicated to providing Build Services, and the hourly rate for each project role. Note: Information provided in this table should match back to Build Services information provided in Section 5.3.4 of your Proposer Response, "Staffing Model and Resource Allocation."</p> <p>(D) Based on your inputs, the workbook will calculate Extended Hours and Extended Cost for each project role, as well as a grand total for all project roles detailed in the table. Verify that all calculations and totals are correct.</p>

## 21-5020 ATTACHMENT B

## INSTRUCTIONS

4	Validate <sup>1</sup>	<p>(A) Input the the number of weeks that you anticipate will be required to complete all Validation Activities and Deliverables as detailed in your Proposer Response.</p> <p>(B) Provide a "Not to Exceed" bid that represents the maximum amount that University would be charged by the Proposer.</p> <p>(C) Complete the table by listing all project roles that you propose to provide for the management and delivery of Validation Services, including the names of the individuals who will fulfill each project role (where applicable), the estimated number of weeks that each project role will be involved in providing Validation Services, the average hours per week that each project role will be dedicated to providing Validation Services, and the hourly rate for each project role. Note: Information provided in this table should match back to Validation Services information provided in Section 5.3.4 of your Proposer Response, "Staffing Model and Resource Allocation."</p> <p>(D) The spreadsheet will calculate Extended Hours and Extended Cost for each project role, as well as a grand total for all project roles detailed in the table. Verify that all calculations and totals are correct.</p>
5	Transition <sup>1</sup>	<p>(A) Input the the number of weeks that you anticipate will be required to complete all Transition Activities and Deliverables as detailed in your Proposer Response.</p> <p>(B) Provide a "Not to Exceed" bid that represents the maximum amount that University would be charged by the Proposer.</p> <p>(C) Complete the table by listing all project roles that you propose to provide for the management and delivery of Transition Services, including the names of the individuals who will fulfill each project role (where applicable), the estimated number of weeks that each project role will be involved in providing Transition Services, the average hours per week that each project role will be dedicated to providing Transition Services, and the hourly rate for each project role. Note: Information provided in this table should match back to Transition Services information provided in Section 5.3.4 of your Proposer Response, "Staffing Model and Resource Allocation."</p> <p>(D) Based on your inputs, the workbook will calculate Extended Hours and Extended Cost for each project role, as well as a grand total for all project roles detailed in the table. Verify that all calculations and totals are correct.</p>
6	Support <sup>1</sup>	<p>(A) Complete the table by listing any post-production Support Services that you recommend for University (for example-- Help Desk Services, Release Management Impact Analysis, Configuration/Enhancement Management, etc.). Include service descriptions, performance levels/deliverables, pricing, and any additional comments as necessary to clarify each Support Services/Maintenance Package offering.</p>

## FootNotes

<sup>1</sup> Proposerss will submit a do not exceed price for each of the project phases. However during the project actual hour will be billed up to but not exceeding the do not exceed price.

# Pricing Workbook: Planning Services Phase 1

Proposer Company Name

Huron Consulting Group, Inc

\*Hourly rate MUST include all travel

Weeks to Complete All Planning Activities and Deliverables

13

Not to Exceed Bid for Planning Services

\$421,620

Project Role	Named Individual (If Applicable)	Number of Weeks	Average Hours per Week	Extended Hours	Hourly Rate*	Extended Cost	Estimated Huron Level
Budgeting Quality and Experience Assurance (Onsite)	Ida Quamina	7	8	56	\$ 300	\$ 16,800	Managing Director
Budgeting Quality and Experience Assurance (Offsite)	Ida Quamina	6	8	48	\$ 290	\$ 13,920	Managing Director
Budgeting Lead (Onsite)		7	40	280	\$ 255	\$ 71,400	Director
Budgeting Lead (Offsite)		6	40	240	\$ 245	\$ 58,800	Director
Budgeting Solution Architect (Onsite)		7	40	280	\$ 225	\$ 63,000	Manager
Budgeting Solution Architect (Offsite)		6	40	240	\$ 215	\$ 51,600	Manager
Budgeting Consultant (Onsite)		3	40	120	\$ 195	\$ 23,400	Associate
Budgeting Consultant (Offsite)		10	40	400	\$ 185	\$ 74,000	Associate
Budgeting Consultant (Onsite)				0	\$ 195	\$ -	Associate
Budgeting Consultant (Offsite)				0	\$ 185	\$ -	Associate
Budgeting Consultant (Onsite)				0	\$ 165	\$ -	Analyst
Budgeting Consultant (Offsite)				0	\$ 155	\$ -	Analyst
Project Coordinator (Onsite)		3	20	60	\$ 195	\$ 11,700	Associate
Project Coordinator (Offsite)		10	20	200	\$ 185	\$ 37,000	Associate
Integration Consultant (Budgeting) (Onsite)				0	\$ 225	\$ -	Manager
Integration Consultant (Budgeting) (Offsite)				0	\$ 215	\$ -	Manager
Training & Readiness Consultant (Onsite)				0	\$ 195	\$ -	Associate
Training & Readiness Consultant (Offsite)				0	\$ 185	\$ -	Associate
				0		\$ -	
				0		\$ -	
<b>SUM</b>						<b>\$ 421,620</b>	

0

# Pricing Workbook: Design (Architect) Services Phase 1

Proposer Company Name **Huron Consulting Group, Inc**

\*Hourly rate MUST include all travel

Weeks to Complete All Design Activities and Deliverables **13**

Not to Exceed Bid for Design Services **\$787,640**

Project Role	Named Individual (If Applicable)	Number of Weeks	Average Hours per Week	Extended Hours	Hourly Rate*	Extended Cost	Estimated Huron Level
Budgeting Quality and Experience Assurance (Onsite)	<i>Ida Quamina</i>	1	8	8	\$ 300	\$ 2,400	Managing Director
Budgeting Quality and Experience Assurance (Offsite)	<i>Ida Quamina</i>	2	8	16	\$ 290	\$ 4,640	Managing Director
Budgeting Lead (Onsite)		13	20	260	\$ 255	\$ 66,300	Director
Budgeting Lead (Offsite)		14	40	560	\$ 245	\$ 137,200	Director
Budgeting Solution Architect (Onsite)		7	40	280	\$ 225	\$ 63,000	Manager
Budgeting Solution Architect (Offsite)		6	40	240	\$ 215	\$ 51,600	Manager
Budgeting Consultant (Onsite)		3	40	120	\$ 195	\$ 23,400	Associate
Budgeting Consultant (Offsite)		10	40	400	\$ 185	\$ 74,000	Associate
Budgeting Consultant (Onsite)		3	40	120	\$ 195	\$ 23,400	Associate
Budgeting Consultant (Offsite)		10	40	400	\$ 185	\$ 74,000	Associate
Budgeting Consultant (Onsite)		3	40	120	\$ 165	\$ 19,800	Analyst
Budgeting Consultant (Offsite)		10	40	400	\$ 155	\$ 62,000	Analyst
Project Coordinator (Onsite)		3	20	60	\$ 195	\$ 11,700	Associate
Project Coordinator (Offsite)		10	20	200	\$ 185	\$ 37,000	Associate
Integration Consultant (Budgeting) (Onsite)		7	40	280	\$ 225	\$ 63,000	Manager
Integration Consultant (Budgeting) (Offsite)		6	40	240	\$ 215	\$ 51,600	Manager
Training & Readiness Consultant (Onsite)		1	40	40	\$ 195	\$ 7,800	Associate
Training & Readiness Consultant (Offsite)		2	40	80	\$ 185	\$ 14,800	Associate
				0		\$ -	
				0		\$ -	
<b>SUM</b>						<b>\$ 787,640</b>	

**Pricing Workbook: Build Services Phase 1****Proposer Company Name****Huron Consulting Group, Inc****\*Hourly rate MUST include all travel****Weeks to Complete All Build Activities and Deliverables**

21

**Not to Exceed Bid for Bill Services**

1,165,240

Project Role	Named Individual (If Applicable)	Number of Weeks	Average Hours per Week	Extended Hours	Hourly Rate*	Extended Cost	Estimated Huron Level
Budgeting Quality and Experience Assurance (Onsite)		1	8	8	\$ 300	\$ 2,400	Managing Director
Budgeting Quality and Experience Assurance (Offsite)		2	8	16	\$ 290	\$ 4,640	Managing Director
Budgeting Lead (Onsite)		11	20	220	\$ 255	\$ 56,100	Director
Budgeting Lead (Offsite)		10	20	200	\$ 245	\$ 49,000	Director
Budgeting Solution Architect (Onsite)		11	40	440	\$ 225	\$ 99,000	Manager
Budgeting Solution Architect (Offsite)		10	40	400	\$ 215	\$ 86,000	Manager
Budgeting Consultant (Onsite)		5	40	200	\$ 195	\$ 39,000	Associate
Budgeting Consultant (Offsite)		16	40	640	\$ 185	\$ 118,400	Associate
Budgeting Consultant (Onsite)		5	40	200	\$ 195	\$ 39,000	Associate
Budgeting Consultant (Offsite)		16	40	640	\$ 185	\$ 118,400	Associate
Budgeting Consultant (Onsite)		5	40	200	\$ 165	\$ 33,000	Analyst
Budgeting Consultant (Offsite)		16	40	640	\$ 155	\$ 99,200	Analyst
Project Coordinator (Onsite)		5	20	100	\$ 195	\$ 19,500	Associate
Project Coordinator (Offsite)		16	20	320	\$ 185	\$ 59,200	Associate
Integration Consultant (Budgeting) (Onsite)		11	40	440	\$ 225	\$ 99,000	Manager
Integration Consultant (Budgeting) (Offsite)		10	40	400	\$ 215	\$ 86,000	Manager
Training & Readiness Consultant (Onsite)		5	40	200	\$ 195	\$ 39,000	Associate
Training & Readiness Consultant (Offsite)		16	40	640	\$ 185	\$ 118,400	Associate

**SUM****\$ 1,165,240**

**Pricing Workbook: Validation Services Phase 1****Proposer Company Name****Huron Consulting Group, Inc****\*Hourly rate MUST include all travel****Weeks to Complete All Validation Activities and Deliverables****8****Not to Exceed Bid for Validate Services****443,600**

<b>Project Role</b>	<b>Named Individual (If Applicable)</b>	<b>Number of Weeks</b>	<b>Average Hours per Week</b>	<b>Extended Hours</b>	<b>Hourly Rate*</b>	<b>Extended Cost</b>	<b>Estimated Huron Level</b>
Budgeting Quality and Experience Assurance (Onsite)	Ida Quamina	1	8	8	\$ 300	\$ 2,400	Managing Director
Budgeting Quality and Experience Assurance (Offsite)	Ida Quamina			0	\$ 290	\$ -	Managing Director
Budgeting Lead (Onsite)		4	20	80	\$ 255	\$ 20,400	Director
Budgeting Lead (Offsite)		4	20	80	\$ 245	\$ 19,600	Director
Budgeting Solution Architect (Onsite)		4	40	160	\$ 225	\$ 36,000	Manager
Budgeting Solution Architect (Offsite)		4	40	160	\$ 215	\$ 34,400	Manager
Budgeting Consultant (Onsite)		2	40	80	\$ 195	\$ 15,600	Associate
Budgeting Consultant (Offsite)		6	40	240	\$ 185	\$ 44,400	Associate
Budgeting Consultant (Onsite)		2	40	80	\$ 195	\$ 15,600	Associate
Budgeting Consultant (Offsite)		6	40	240	\$ 185	\$ 44,400	Associate
Budgeting Consultant (Onsite)		2	40	80	\$ 165	\$ 13,200	Analyst
Budgeting Consultant (Offsite)		6	40	240	\$ 155	\$ 37,200	Analyst
Project Coordinator (Onsite)		2	20	40	\$ 195	\$ 7,800	Associate
Project Coordinator (Offsite)		6	20	120	\$ 185	\$ 22,200	Associate
Integration Consultant (Budgeting) (Onsite)		4	40	160	\$ 225	\$ 36,000	Manager
Integration Consultant (Budgeting) (Offsite)		4	40	160	\$ 215	\$ 34,400	Manager
Training & Readiness Consultant (Onsite)		2	40	80	\$ 195	\$ 15,600	Associate
Training & Readiness Consultant (Offsite)		6	40	240	\$ 185	\$ 44,400	Associate

**SUM****\$ 443,600**

## Pricing Workbook: Transition Services Phase 1

Proposer Company Name

Huron Consulting Group, Inc

\*Hourly rate MUST include all travel

Weeks to Complete All Transition Activities and Deliverables

4

Not to Exceed Bid for Transition Services

223,000

Project Role	Named Individual (If Applicable)	Number of Weeks	Average Hours per Week	Extended Hours	Hourly Rate*	Extended Cost	Estimated Huron Level
Budgeting Quality and Experience Assurance (Onsite)		1	8	8	\$ 300	\$ 2,400	Managing Director
Budgeting Quality and Experience Assurance (Offsite)				0	\$ 290	\$ -	Managing Director
Budgeting Lead (Onsite)		2	20	40	\$ 255	\$ 10,200	Director
Budgeting Lead (Offsite)		2	20	40	\$ 245	\$ 9,800	Director
Budgeting Solution Architect (Onsite)		2	40	80	\$ 225	\$ 18,000	Manager
Budgeting Solution Architect (Offsite)		2	40	80	\$ 215	\$ 17,200	Manager
Budgeting Consultant (Onsite)		1	40	40	\$ 195	\$ 7,800	Associate
Budgeting Consultant (Offsite)		3	40	120	\$ 185	\$ 22,200	Associate
Budgeting Consultant (Onsite)		1	40	40	\$ 195	\$ 7,800	Associate
Budgeting Consultant (Offsite)		3	40	120	\$ 185	\$ 22,200	Associate
Budgeting Consultant (Onsite)		1	40	40	\$ 165	\$ 6,600	Analyst
Budgeting Consultant (Offsite)		3	40	120	\$ 155	\$ 18,600	Analyst
Project Coordinator (Onsite)		1	20	20	\$ 195	\$ 3,900	Associate
Project Coordinator (Offsite)		3	20	60	\$ 185	\$ 11,100	Associate
Integration Consultant (Budgeting) (Onsite)		2	40	80	\$ 225	\$ 18,000	Manager
Integration Consultant (Budgeting) (Offsite)		2	40	80	\$ 215	\$ 17,200	Manager
Training & Readiness Consultant (Onsite)		1	40	40	\$ 195	\$ 7,800	Associate
Training & Readiness Consultant (Offsite)		3	40	120	\$ 185	\$ 22,200	Associate

SUM

\$ 223,000



# Pricing Workbook: Post-Production Support Services Phase 1

Proposer Company Name

Huron Consulting Group, Inc

Not to Exceed Bid for Support Services

Maintenance Package	Services Description	Performance Deliverables	Price	Comments
Post-Production Hyper Care Support Services	<p>In the Support phase, as part of Huron's post-production hyper care services, we offer a three-pronged approach to support:</p> <ol style="list-style-type: none"> <li>1. The project team establishes a command center (which, Huron has done successfully remotely as well as on-site) where ATP team members and consultants work together to address any issues or questions that arise during go-live.</li> <li>2. ATP team members (UWSA and/or Huron) use centrally located rooms to build learning labs where end users can go to quickly get their questions answered, or using virtual meeting technology, host virtual rooms where end users can have the same experience remotely</li> <li>3. On-site roving resources perform at-your-side support, stopping at end users' desks to address pressing issues (if on-site), or remote breakout rooms for virtual at-your-side support</li> </ol> <p>During the Support phase, the project team sets up communication standards and vehicles to share urgent messages and proactive communications to help mitigate issues.</p>	<ul style="list-style-type: none"> <li>- Ongoing support management plans</li> <li>- Post-production tenant management plan</li> <li>- Final knowledge transfer from Huron to ATP team members</li> </ul>	\$ 19,800	120 hours of support will be provided

SUM	\$ 19,800
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# Pricing Workbook: Cost Summary Phase 1

Proposer Company Name

\*Hourly rate MUST include all travel

Weeks to Complete All Planning Activities and Deliverables

Not to Exceed Bid for Planning Services

Project Phase	Price (not to exceed)
Planning	\$ 421,620
Design (Architect)	\$ 787,640
Build	\$ 1,165,240
Validate	\$ 443,600
Transition Support	\$ 223,000
Support	\$ 19,800

<b>Total Price (all phases)</b>	<b>\$ 3,060,900</b>
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## Pricing Workbook: Design (Architect) Services Phase 2

Proposer Company Name **Huron Consulting Group, Inc**

\*Hourly rate MUST include all travel

Weeks to Complete All Design Activities and Deliverables **8**

Not to Exceed Bid for Design Services **\$ 382,800**

Project Role	Named Individual (If Applicable)	Number of Weeks	Average Hours per Week	Extended Hours	Hourly Rate*	Extended Cost	Estimated Huron Level
Budgeting Quality and Experience Assurance	<i>Ida Quamina</i>	2	8	16	\$ 300	\$ 4,800	Managing Director
Budgeting Lead		8	20	160	\$ 255	\$ 40,800	Director
Budgeting Solution Architect		8	40	320	\$ 225	\$ 72,000	Manager
Budgeting Consultant		8	40	320	\$ 195	\$ 62,400	Associate
Budgeting Consultant		8	40	320	\$ 195	\$ 62,400	Associate
Budgeting Consultant		8	40	320	\$ 165	\$ 52,800	Analyst
Project Manager		8	40	320	\$ 225	\$ 72,000	Manager
Integration Consultant (Budgeting)		5	16	80	\$ 195	\$ 15,600	Associate
Training & Readiness Consultant				0	\$ 195	\$ -	Associate
				0		\$ -	
				0		\$ -	
<b>SUM</b>						<b>\$ 382,800</b>	











## Pricing Workbook: Cost Summary Phase 2

Proposer Company Name

\*Hourly rate MUST include all travel

Weeks to Complete All Planning Activities and Deliverables

Not to Exceed Bid for Planning Services

Project Phase	Price (not to exceed)
Planning	\$ 436,800
Design (Architect)	\$ 382,800
Build	\$ 1,023,000
Validate	\$ 336,000
Transition Support	\$ 217,440
Support	\$ 19,800

<b>Total Price (all phases)</b>	<b>\$ 2,415,840</b>
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**Certificate Of Completion**

Envelope Id: 5455F4A01B7845C79914286CA70A021E	Status: Completed
Subject: Please DocuSign: Workday/Huron Amendment	
Source Envelope:	
Document Pages: 25	Signatures: 6
Certificate Pages: 5	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Todd Pooler
Time Zone: (UTC-06:00) Central Time (US & Canada)	780 Regent Street
	Madison, WI 53715
	tpooler@uwsa.edu
	IP Address: 66.188.250.222

**Record Tracking**

Status: Original	Holder: Todd Pooler	Location: DocuSign
2/14/2022 12:02:13 PM	tpooler@uwsa.edu	
Security Appliance Status: Connected	Pool: StateLocal	
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**Signer Events**

Joy Walton  
 jwalton@hcg.com  
 Managing Director  
 Security Level: Email, Account Authentication (None)

**Signature**

DocuSigned by:  
  
 64372C239994409...  
 Signature Adoption: Pre-selected Style  
 Using IP Address: 71.194.166.45

**Timestamp**

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 Viewed: 2/17/2022 7:52:57 AM  
 Signed: 2/17/2022 7:53:51 AM

**Electronic Record and Signature Disclosure:**  
 Accepted: 2/17/2022 7:52:57 AM  
 ID: ad7da6ff-0d52-4132-b1ab-5d205bd8408c


Todd Pooler  
 tpooler@uwsa.edu  
 UW Shared Services  
 Security Level: Email, Account Authentication (None)

DocuSigned by:  
  
 37386757E38A4DF...  
 Signature Adoption: Pre-selected Style  
 Using IP Address: 66.188.250.222

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 Signed: 2/17/2022 8:02:32 AM

**Electronic Record and Signature Disclosure:**  
 Not Offered via DocuSign


Brent Tilton  
 btilton@uwsa.edu  
 Director of Procurement  
 UW Shared Services  
 Security Level: Email, Account Authentication (None)

DocuSigned by:  
  
 F04A19FD5AAA4EC...  
 Signature Adoption: Pre-selected Style  
 Using IP Address: 141.126.155.149

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 Signed: 2/17/2022 1:20:25 PM


**Electronic Record and Signature Disclosure:**  
 Not Offered via DocuSign

Stacey Rolston  
 stacey.rolston@uwss.wisconsin.edu  
 Sr Associate Vice President  
 Security Level: Email, Account Authentication (None)

DocuSigned by:  
  
 5948370764A94FE...  
 Signature Adoption: Pre-selected Style  
 Using IP Address: 143.235.74.25

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 Viewed: 2/17/2022 1:39:56 PM  
 Signed: 2/17/2022 1:40:06 PM

**Electronic Record and Signature Disclosure:**  
 Accepted: 2/17/2022 1:39:56 PM  
 ID: ec1b841e-64c3-4997-8dcf-c4f6392e9976

Signer Events	Signature	Timestamp
Tommy Thompson tthompson@uwsa.edu President UW System Security Level: Email, Account Authentication (None)	 <p>Signature Adoption: Pre-selected Style Using IP Address: 143.235.74.38</p>	<p>Sent: 2/17/2022 1:40:10 PM Viewed: 2/17/2022 1:41:02 PM Signed: 2/17/2022 5:12:46 PM</p>

**Electronic Record and Signature Disclosure:**  
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In Person Signer Events	Signature	Timestamp
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Editor Delivery Events	Status	Timestamp
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Agent Delivery Events	Status	Timestamp
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Intermediary Delivery Events	Status	Timestamp
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Certified Delivery Events	Status	Timestamp
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Carbon Copy Events	Status	Timestamp
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Nick Tincher nicholas.tincher@wisc.edu Administrative Transformation Program Director Administrative Transformation Program Security Level: Email, Account Authentication (None)	<div style="border: 2px solid blue; padding: 5px; display: inline-block;"><b>COPIED</b></div>	<p>Sent: 2/17/2022 5:12:49 PM</p>
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**Electronic Record and Signature Disclosure:**  
Accepted: 2/26/2021 12:02:46 PM  
ID: 93669aae-c767-45c4-a32e-6c4852c01576

Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	2/14/2022 12:11:02 PM
Certified Delivered	Security Checked	2/17/2022 1:41:02 PM
Signing Complete	Security Checked	2/17/2022 5:12:46 PM
Completed	Security Checked	2/17/2022 5:12:49 PM

Payment Events	Status	Timestamps
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To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at [dan.kramarz@wisconsin.gov](mailto:dan.kramarz@wisconsin.gov) and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

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