

**21-2771 Primary Book Vendor for English Language Publications
ProQuest Discount Information**

DISCOUNT INFORMATION

Description	Pricing/Discount¹
Firm Orders	
\$1,000,000 total expenditures	20% Discount
\$1,250,000 total expenditures	21% Discount
\$1,500,000 total expenditures	22% Discount
Approval Plans	
\$1,000,000 total expenditures	20% Discount
\$1,250,000 total expenditures	21% Discount
\$1,500,000 total expenditures	22% Discount
Standing Orders	
\$1,000,000 total expenditures	15% Discount
\$1,250,000 total expenditures	15% Discount
\$1,500,000 total expenditures	15% Discount

¹This discount applies to all in-print titles, with the following exceptions:

- ProQuest will apply a 20% discount to anticipated expenditures of \$500,000+.
- “Anticipated Expenditures” in the table above includes all print & eBook spend through ProQuest Rialto and directly through LibCentral, the library administrator portal supporting purchases on the eBook Central platform. The spend level for the discount is combined, the discount only applies to print books.
- Upon achieving a combined annual expenditure of \$2,000,000, for any contract year, ProQuest will provide 3% of the final annual total spend amount as a credit to the University applicable to future purchases through ProQuest Rialto or directly through LibCentral. This credit must be spent within the same calendar year in which it is credited and does not count towards the contract year’s annual expenditures for the purposes of meeting the annual expenditure thresholds.
- ProQuest does not charge for access to Rialto.
- Discounts are applied to the current list price at the time of shipment and publisher’s list price is subject to change without notice. List prices of individual library materials are set by the publishers and not by ProQuest as distributor. Therefore, we cannot guarantee that the retail/list price of an item will not change during the term of the contract.
- The discount listed applies to all titles except those where ProQuest receives little or no discount from the publisher or supplier. Those titles may be invoiced at list price, and a small surcharge may be applied.
- ProQuest does not distinguish between paperback and hardcover materials and provides the same discount on both.
- The list publisher discounts in the table above do not apply to eBooks. However, ProQuest will honor the existing eBook discounts granted to the University of Wisconsin campuses.

PRICE LIST FOR SERVICES

	Print	eBook
Shipping Costs	\$No charge	N/A
Returns	\$No charge	N/A
Electronic Database Access	\$No charge	N/A
Embedded Order Data Setup	\$No charge	N/A
Embedded Order/Confirmation Records	\$No charge	N/A
Approval Plan Setup	\$No charge	N/A
Rush Orders – Processing	\$No charge	N/A
Rush Orders – Shipping	\$7.50	N/A
Training	\$No charge	N/A
Other	N/A	N/A

SPECIAL SERVICES

Cataloging Services	Print	eBook
MARC Records	\$0.25-\$21.85	N/A
WorldShare Metadata Services	\$0.25	N/A
Cover Art Images	N/A	N/A
Vendor-provided Data	\$No charge	N/A
MARC Record Customization	Up to \$11.39	N/A
Cataloging In Publication Upgrade	Up to \$4.66	N/A
Table of Content Enhancements	\$2.00	N/A
Descriptive Summary Service	\$0.65	N/A
Other Proposer Services (list)	N/A	N/A

Physical Processing Services	Print	eBook
Base Charge Per Book	\$No charge	N/A
Spine Label	\$0.25	N/A
Spine Label Protector	\$0.25	N/A
Date Due Slip	\$0.25	N/A
Security Strip	\$0.50	N/A
Property Stamping	\$0.20	N/A
Barcode Label	\$0.25	N/A
Handling of Dust Jacket	\$No charge	N/A
Other Proposer Services (list)	N/A	N/A