

7 CONTRACT PRICING

BIDDER NAME Jostens, Inc

7.0 BASE PRICES

Bid specifications include acetate for all and gold foil stamping or blind embossing for all with a long top hinge, the base price includes these items as well as a cut silk more interior of any color and 4 corner pockets of any color. Base price also includes a white kraft envelope and shipping. Inside delivery and other special shipping requirements will be invoice separately.

7.1 DIPLOMA COVERS

Base Bid per specifications

7.1.1 Cover to hold 8" x 6" insert (5,450*) x \$ <u>2.26</u>	Each = \$ <u>12,030.38</u>
7.1.2 Cover to hold 10" x 8" insert (29,250*) x \$ <u>2.51</u>	Each = \$ <u>7,3402.88</u>
7.1.3 Cover to hold 11-3/8 x 8-7/8" insert (1,500*) x \$ <u>4.18</u>	Each = \$ <u>6,268.50</u>
7.1.4 Total 7.1.1 - 7.1.3	<u>BASE COVER TOTAL</u> \$ <u>91,947.75</u>

Added Features

7.1.5 Seal on outside with type	<u>Add Per Cover</u> = \$ <u>1.05</u>
7.1.6 Blind emboss of seal	<u>Add Per Cover</u> = \$ <u>1.05</u>
7.1.7 Lining imprinted, lithographed	<u>Per Cover</u> = \$ <u>0.26</u>
7.1.8 Honorary cover with name imprinted and 8 corner pockets to hold 8" x 6", 10" x 8" or 11-3/8" x 8-7/8" insert	<u>Per Cover</u> = \$ <u>4.73</u>
7.1.9 Protector Sheets	<u>Each</u> = \$ <u>Included with cover</u>
7.1.10 Cut Silk Backing	<u>Per Cover</u> = \$ <u>Not Available</u>
7.1.11 Wrapped Silk Backing	<u>Per Cover</u> = \$ <u>Included</u>

*Estimated One Year Totals

BIDDER NAME Jostens, Inc**7.2 DIPLOMA INSERTS**

BASE INSERT TOTAL 7.2.1 thru 7.2.6 is for the printing of the Masthead and body text only. The combination of BASE INSERT TOTAL and ADDED FEATURE TOTAL gives the final price as outlined in the GRAND TOTAL.

Base Bid per specifications

7.2.1 Engraved insert (8" x 6") (3,675*)	\$ <u>2.18</u> Ea. X 3,675 = \$ <u>8,026.20</u>
7.2.2 Thermographed insert (8" x 6") (1,800*)	\$ <u>2.05</u> Ea. X 1,800 = \$ <u>3,685.50</u>
7.2.3 Engraved insert (10" x 8") (10,450*)	\$ <u>2.18</u> Ea. X 10,450 = \$ <u>22,822.80</u>
7.2.4 Thermographed insert (10" x 8") (17,000*)	\$ <u>2.05</u> Ea. X 17,000 = \$ <u>34,807.50</u>
7.2.5 Engraved insert (11" x 8.5") (10,000*)	\$ <u>2.23</u> Ea. X 10,000 = \$ <u>22,300.00</u>
7.2.6 Thermographed insert (11" x 8.5") (10,000*)	\$ <u>2.10</u> Ea. X 10,000 = \$ <u>21,000.000</u>
7.2.7 (7.2.1 – 7.2.6)	<u>BASE INSERT TOTAL</u> \$ <u>112,642.00</u>

Inserts Added Features

7.2.8 Miniature diploma - front side only (1,750*)	\$ <u>3.15</u> Ea. X 1750 = \$ <u>5,512.50</u>
7.2.9 Back printing on miniature diploma (30*)	\$ <u>0.00</u> Ea. X 30 = \$ <u>0.00</u>
7.2.10 Honorary diploma (either size) (30*)	\$ <u>2.18</u> Ea. X 30 = \$ <u>65.52</u>
7.2.11 Gold foil hot stamped seal (19,625*)	\$ <u>0.42</u> Ea. X 19,625 = \$ <u>8,242.50</u>
7.2.12 Intaglio gold, silver or black seal (10,750*)	\$ <u>0.42</u> Ea. X 10,750 = \$ <u>4,515.00</u>
7.2.13 Thermographed colored ink or black seal (4,300*)	\$ <u>0.32</u> Ea. X 4,300 = \$ <u>1,354.50</u>
7.2.14 Honor Designation Printing (Unknown) (Only one thermographed process allowed per insert)	\$ <u>0.00</u> Ea. X 1 = \$ <u>0.00</u>
7.2.15 (Items 7.2.7 - 7.2.14)	<u>ADDED FEATURES TOTAL</u> \$ <u>155,154.82</u>

*Estimated One Year Totals

BIDDER NAME Jostens, Inc7.2.16 College Diploma Parchment Stock
(20,650*)Add Per Insert = \$ 2.05**7.2.17 College Diploma Parchment Stock
(14,025*)Add Per Insert = \$ 2.05**Manufacturer of Intaglio (engraved) plates,
embossing and hot stamping dies

7.2.18 Correction to existing intaglio plate

Per Plate = \$ 0.00

7.2.19 Manufacture of new intaglio plate (8" x 6")

Each = \$ 0.00

7.2.20 Manufacture of a new intaglio plate (10" x 8")

Each = \$ 0.00

7.2.21 Manufacture of a new intaglio plate (11" x 8.5")

Each = \$ 0.00

7.2.22 Manufacture of a new intaglio plate for seal only

Each = \$ 0.00

7.2.23 Manufacture of blind embossing die

Each = \$ 0.007.2.24 Manufacture of a die for hot stamping
(standard flat design)Each = \$ 0.007.2.25 Manufacture of a die for hot stamping
(modeled contour design)Each = \$ 0.007.2.26 Manufacture of a letterpress engraving for a
signature or seal (See Item 4.2.7)Each = \$ 0.007.2.27 Minimum charge for any diploma order
(See Item 4.2.8)Each = \$ 0.00 (no minimum)

7.2.28 Rush Order Charge

Each = \$ 0.00***

*Estimated One Year Totals

** College Diploma Paper is unavailable. Please see provide options in narrative response

*** Jostens does not charge rush order fees. School is responsible for any expedited freight charges required to meet requested delivery date.

BIDDER NAME Jostens, Inc**7.3 DIPLOMA MAILERS**

Tucked In Tabs (7 x 9 mailer to hold 6 x 8 diploma only)	White <u>Each</u> = \$ <u>NA</u> Other color <u>Each</u> = \$ <u>NA</u>
Tucked In Tabs (9 x 11.5 mailer to hold 8 x 10 diploma only)	White <u>Each</u> = \$ <u>NA</u> Other color <u>Each</u> = \$ <u>NA</u>
Tucked In Tabs (12 x 9.5 mailer to hold 11 x 8.5 diploma only)	White <u>Each</u> = \$ <u>NA</u> Other color <u>Each</u> = \$ <u>NA</u>
Peel Off Tab (7 x 9 mailer to hold 6 x 8 diploma only)	White <u>Each</u> = \$ <u>0.95</u> Other color <u>Each</u> = \$ <u>NA</u>
Peel Off Tab (9 x 11.5 mailer to hold 8 x 10 diploma only)	White <u>Each</u> = \$ <u>0.95</u> Other color <u>Each</u> = \$ <u>NA</u>
Peel Off Tab (12 x 9.5 mailer to hold 11 x 8.5 diploma only)	White <u>Each</u> = \$ <u>0.95</u> Other color <u>Each</u> = \$ <u>NA</u>
Tucked In Tabs (9 x 11.5 mailer to hold 6 x 8 diploma and cover)	White <u>Each</u> = \$ <u>NA</u> Other color <u>Each</u> = \$ <u>NA</u>
Tucked In Tabs (9.75 x 12.25 mailer to hold 8 x 10 diploma and cover)	White <u>Each</u> = \$ <u>NA</u> Other color <u>Each</u> = \$ <u>NA</u>
Tucked In Tabs (12.25 x 9.75 mailer to hold 11 x 8.5 diploma and cover)	White <u>Each</u> = \$ <u>NA</u> Other color <u>Each</u> = \$ <u>NA</u>
Peel off Tabs (9 x 11.5 mailer to hold 6 x 8 diploma <u>and</u> cover)	White <u>Each</u> = \$ <u>0.95</u> Other color <u>Each</u> = \$ <u>NA</u>
Peel off Tabs (9.75 x 12.25 mailer to hold 8 x 10 diploma <u>and</u> cover)	White <u>Each</u> = \$ <u>0.95</u> Other color <u>Each</u> = \$ <u>NA</u>
Peel off Tabs (12.25 x 9.75 mailer to hold 11 x 8.5 diploma <u>and</u> cover)	White <u>Each</u> = \$ <u>0.95</u> Other color <u>Each</u> = \$ <u>NA</u>

7.4 <u>TOTAL BASE BID - Total 7.1.4 (Covers)</u>	
PLUS	\$ <u>91,974.75</u>
7.2.15 (Inserts + Added Features)	\$ <u>155,154.85</u>
GRAND TOTAL	\$ <u>247,129.57</u>

Bids must be submitted for both diploma covers and diploma inserts.

7.5 DIRECT MAIL PRICE

Handling (6 x 8 Diploma ONLY) (diploma, mailer and postage not included)	\$ <u>1.35</u>
Handling (8 x 10 Diploma ONLY) (diploma, mailer and postage not included)	\$ <u>1.35</u>
Handling (11 x 8.5 Diploma ONLY) (diploma, mailer and postage not included)	\$ <u>1.35</u>
Handling (6 x 8 Diploma with cover) (diploma, mailer, cover and postage not included)	\$ <u>1.95</u>
Handling (8 x 10 Diploma with cover) (diploma, mailer, cover and postage not included)	\$ <u>1.95</u>
Handling (11 x 8.5 Diploma with cover) (diploma, mailer, cover and postage not included)	\$ <u>1.95</u>