

9 Cost Proposal Form

9.1 Cost Proposal for Full Service Level

FOR STUDENT LOAN BILLING SERVICES, UNIVERSITY OF WISCONSIN SYSTEM

Attach a list of the services you provide at that level

We, the undersigned, in compliance with Proposal Request Number PS-14-2254 for Student Loan Billing services, dated August 28, 2014; hereby propose the following charges for Services at the University of Wisconsin System as follows: In making this proposal we acknowledge that we have read and understand this Proposal Request, and hereby submit our proposal in accordance with the terms and conditions of the proposal specifications and agree to fulfill our legal obligations pursuant to these Student Loan Billing Services contractual provisions.

Alternate proposals shall only be considered if the proposer submitting the alternate meets the proposer's qualifications and is under consideration of contract award based on their response to the requirements of the enclosed Proposal Submittal Form.

Each University of Wisconsin System Institution reserves the right to orchestrate billing monthly, quarterly, annual or semi-annual.

Rate Schedule	Charge Per Rate
Bankruptcy Status	\$0.00 if Bankruptcy canceled. If in a Bankruptcy deferment, the Repayment Monthly, Quarterly, and Annual rates that follow below will apply.
Bankruptcy Monitoring	0.04 per Grace and Repayment loan per month. Note: If all UW campuses elect to add this service, an additional discount would be extended reducing the rate to 0.03.
Tuition	Per UW's RFP Q&A, tuition payment plans are not part of this RFP. Below are additional categories for Tuition and Delinquent A/R. Please see below for pricing.
Website Set-Up and Update (See section 7.41)	\$0.00
Other Services Offered	Please see below under the Enumeration page for other optional services offered and the appropriate pricing.

Rate Per Loan For:	Bill Rate Per Instance
General Charges:	
0071- LVC Completion	1.00 per LVC (Applies to the old paper LVC process and only if Heartland ECSI were asked to print such documents. The form is still available for the University to print from our system on-site at no additional charge.)
0072- e-Oscar AUD	10.00 per credit dispute
0073- e-Oscar ACDV	10.00 per credit dispute
0074- Red Flag- basic	50.00 per month
0075- Red Flag- premium	75.00 per month
0101-Credit Bureau	50.00 per month
0103-Skip Trace	1.25 per skip trace (Address and/or home phone)
0104-Address Corrections	0.00
0113- Foreign Air Mail	0.98
0150-Updated- Daily	150.00 per month (unlimited users)
0155-Webexits Signed	0.00
0160- Webexits loaded	1.00 per web exit loaded
0162- WebProm -eSignature	0.00
0163- WebProm -paper signature	0.00 per paper signature
0170- Webexit Paper signature	0.00 per paper signature
0171-WebExit Letter packet	2.00 per paper exit packet
0172- WebProm Loaded	1.00 per web prom loaded
0179- Paid in Full Letter	1.00 per letter
0182- NSF Letter	1.00 per letter
0188- PIN Letter	1.00 per letter
0189- Rehab letter	1.00 per letter
0201- Collection Module	0.00
0202- Exit Module	0.00
0290- 60 day Grace ending letter	1.25 per letter
0291-30 day grace ending letter	1.25 per letter
0301-Phone Calls- 90 days	0.00
0307-Phone Calls- 120 days	1.00 per call
0310- 60 day Grace ending phone call	1.25 per call
0311- 30 day Grace ending phone call	1.25 per call
0312- current mo Grace ending phone call	1.25 per call
0348- Letters- 60 days	0.00
0354- Deferrment Letter	1.00 per letter

0355- Cancellation Letter	1.00 per letter
0357-Prom Note Letters	1.00 per letter
0358-Exit letter	1.00 per letter
0362- Dear Borrower letter	Not applicable since all UW campuses that are part of this RFP are already Heartland ECSI clients, and our Dear Borrower Letter is typically a post-conversion letter. However if the University desired a mass communication to its borrowers via letter, the charge would be 1.00 per letter.
0501-1098Es	1.00 per 1098-E form
0746- Reg Z Package	5.00 per award
0801-Promissory Note emails	0.25 per email
7065- NSF Charges	15.00 per NSF (Note: Each campus has an option to authorize Heartland ECSI to assess borrowers an NSF fee to recover this cost.).
7800- Custom Programming	100.00 per hour
9990- Ebill Credit	(0.26) per eBill

Rate Per Loan For:	
Tuition:	
0031- Repay Monthly Primary	0.97
0033- Repay Quarterly Primary	0.77
Repay Other	0.67 (Annual Frequency)

Rate Per Loan For:	
Other Debts (Type and Size Unknown):	
0031- Repay Monthly Primary	0.97
0033- Repay Quarterly Primary	0.77
Repay Other	0.67 (Annual Frequency)

Rate Per Loan For:	
A/R- Deliquent AR:	
0031- Repay Monthly Primary	0.97
0032- Repay Monthly Secondary	0.00

Rate Per Loan For:	
H10 Fund:	
0031- Repay Monthly Primary	0.97
0032- Repay Monthly Secondary	0.00

Rate Per Loan For:	
I05-INSTITUTIONAL:	
0031- Repay Monthly Primary	0.97
0032- Repay Monthly Secondary	0.00
0033- Repay Quarterly Primary	0.77

Rate Per Loan For:	
I07-INSTITUTIONAL:	
0031- Repay Monthly Primary	0.97

Rate Per Loan For:	
I10-SOCIAL WELFARE:	
0031- Repay Monthly Primary	0.97

Rate Per Loan For:	
INSTITUTIONAL:	
0010- In School	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.97
0032- Repay Monthly Secondary	0.00

0033- Repay Quarterly Primary	0.77
0034- Repay Quarterly Secondary	0.00
0035- Repay Annual Primary	0.67

Rate Per Loan For:	
NFL-Nursing Faculty Loan:	
0010- In School	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.97
0032- Repay Monthly Secondary	0.00

Rate Per Loan For:	
NS2- Nursing:	
0010- In School:	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.97
0032- Repay Monthly Secondary	0.00
0035- Repay Annual Primary	0.67
0173- Annual Disclosure Created	0.00
0174- Annual Disclosure Postcard	0.50

Rate Per Loan For:	
NS3- Nursing:	
0010- In School	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.97

Rate Per Loan For:	
P10- Medicine:	
0010- In School	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.97

0032- Repay Monthly Secondary	0.00
0033- Repay Quarterly Primary	0.77
0034- Repay Quarterly Secondary	0.00

Rate Per Loan For:	
PER- PERKINS:	
0010- In School	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.97
0032- Repay Monthly Secondary	0.00
0033- Repay Quarterly Primary	0.77
0034- Repay Quarterly Secondary	0.00
0035- Repay Annual Primary	0.67
0038- Repay Perpetual Billing	0.07
0204- DRAP	10.00 per month
0348- Letters 60 day	0.00
0351- Letters Cohort	1.00

Rate Per Loan For:	
STL- Short term Loan:	
0031- Repay Monthly Primary	0.00

Enumerate your one time and recurring system charges below:

One Time Charges:	Annual
(Item) Government Assignment Form (1845) - \$5.00 per form (No charge if the University prints these on-site using our system)	TBD
(item) Government Assignment Packet - \$35.00 per packet (Complete packet for schools typically liquidating their Perkins program)	TBD
(item) Refunds - \$1.95 per ACH, \$2.95 per paper check	TBD
Monthly Charges:	
(Item) New LVC Service – 50.00 per month	600.00 per campus annually (already in place for some of the campuses).
(Item) NSLDS Reporting	No Charge
(Item) National Student Clearinghouse Exit Interface - \$0.05 per In-School Account per Month	TBD
(Item) Accounting/General Ledger Feed - \$100.00 per month	\$1200.00 per campus annually
(Item) State Tax Offset File Interface - \$50.00 per month	\$600.00 per campus annually
(Item) Emergency Loans - \$5.00 per application	TBD
(Item) Co-Signer Authentication for E-Sign Promissory Notes - \$3.50/\$4.50/\$5.50 per award (one, two, or three attempts)	TBD
(Item) Calls and Letters at 30 day increments from 30 through 150 days past due - \$1.00 per call/letter except as otherwise noted in this pricing document	TBD
Annual Charges:	
(Item)	
(Item)	
(Item)	

- (1) Define enrolled, grace and repayment as it relates to the cost basis. Include a discussion of transfer accounts. Enrolled = In-School at lending campus, Grace = Original grace period, Repayment = Borrowers paying, past due, in deferment/cancellation, forbearance, collections, bankruptcy, etc. Loans assigned and accepted by the Dept of ED are treated like a paid in full account with no charge.

- (2) If you quote a different rate for primary and secondary accounts, include your definition of primary and secondary. Every borrower/debtor has a primary account. If they have a second account, it falls into the secondary category
- (3) After ED has accepted the account for assignment – No charge for such accounts
- (4) In all funds except Perkins there are accounts that have been approved for write-off or declared uncollectible. Billing is stopped. Payments have not been posted for 12 months or more. Collection activity may occur. Based on this description, such accounts would fall into the 'Repayment' category and would be charged as appropriate. Once actually written-off (zero balance), then charges would cease.

Future Price Adjustments:

(Comment on future price increases)

- Services listed in this 'enumeration' section represent optional services not included in the pricing document.
- Important Note: Heartland ECSI is quoting prices to the University of Wisconsin that are in line with the current rates we are charging the University, which will continue to be honored if Heartland ECSI is awarded this contract.
- Pricing is guaranteed for the term of the contract with the exception of future postage increases, which will be added to subsequent invoices per RFP section 6.7.1 Price Adjustment.
- Please note that any paper documents such as exit materials and letters that have an associated cost for the service can be obtained at no charge by generating such documents on campus using our SAL System.
- The University has the option of having Heartland ECSI assess borrowers a fee to assist in recovering its investment in past due letters and phone call services as well as skip tracing.
- Repayment rates quoted on average represent a 35% discount over our standard rates.

9.2 Cost Proposal for Modified Service

FOR STUDENT LOAN BILLING SERVICES, UNIVERSITY OF WISCONSIN SYSTEM

Attach a list of the services you provide at that level

We, the undersigned, in compliance with Proposal Request Number PS-14-2254 for Student Loan Billing services, dated August 28, 2014; hereby propose the following charges for Services at the University of Wisconsin, as follows: In making this proposal we acknowledge that we have read and understand this Proposal Request, and hereby submit our proposal in accordance with the terms and conditions of the proposal specifications and agree to fulfill our legal obligations pursuant to these Student Loan Billing Services contractual provisions.

Alternate proposals shall only be considered if the proposer submitting the alternate meets the proposer's qualifications and is under consideration of contract award based on their response to the requirements of the enclosed Proposal Submittal

Rate Schedule	Charge Per Rate
Bankruptcy Status	\$0.00 if Bankruptcy canceled. If in a Bankruptcy deferment, the Repayment Monthly, Quarterly, and Annual rates that follow below will apply.
Bankruptcy Monitoring:	0.04 per Grace and Repayment loan per month. Note: If all UW campuses elect to add this service, an additional discount would be extended reducing the rate to 0.03.
Tuition	Per UW's RFP Q&A, tuition payment plans are not part of this RFP. Below are additional categories for Tuition and Delinquent A/R. Please see below for pricing.
Website Set-Up and Update (See section 7.41)	\$0.00
Other Services Offered	Please see below under the Enumeration page for other optional services offered and the appropriate pricing.

Rate Per Loan For:	Bill Rate Per Instance
General Charges:	
0071- LVC Completion	1.00 per LVC (Applies to the old paper LVC process and only if Heartland ECSI were asked to print such documents. The form is still available for the University to print from our system on-site at no additional charge.)
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0073- e-Oscar ACDV	10.00 per credit dispute
0074- Red Flag- basic	50.00 per month
0075- Red Flag- premium	75.00 per month
0101- Credit Bureau	50.00 per month
0103- Skip Trace	1.25 per skip trace (address and/or home phone)
0104- Address Corrections	0.00
0113- Foreign Air Mail	0.98
0150- Updated- Daily	150.00 per month (unlimited users)
0155- Webexits Signed	0.00
0160- Webexits loaded	1.00 per web exit loaded
0162- WebProm -eSignature	0.00
0163- WebProm -paper signature	0.00 per paper signature
0170- Webexit Paper signature	0.00 per paper signature
0171- WebExit Letter packet	2.00 per paper exit packet
0172- WebProm Loaded	1.00 per web prom loaded
0179- Paid in Full Letter	1.00 per letter
0182- NSF Letter	1.00 per letter
0188- PIN Letter	1.00 per letter
0189- Rehab letter	1.00 per letter
0201- Collection Module	0.00
0202- Exit Module	0.00
0290- 60 day Grace ending letter	1.25 per letter
0291- 30 day grace ending letter	1.25 per letter
0301- Phone Calls- 90 days	0.00
0307- Phone Calls- 120 days	1.00 per call
0310- 60 day Grace ending phone call	1.25 per call
0311- 30 day Grace ending phone call	1.25 per call
0312- current mo Grace ending phone call	1.25 per call
0348- Letters- 60 days	0.00
0354- Deferrment Letter	1.00 per letter
0355- Cancellation Letter	1.00 per letter
0357- Prom Note Letters	1.00 per letter
0358- Exit letter	1.00 per letter
0362- Dear Borrower letter	Not applicable since all UW campuses that are part of this RFP are already Heartland ECSI clients, and our

	Dear Borrower Letter is typically a post-conversion letter. However if the University desired a mass communication to its borrowers via letter, the charge would be 1.00 per letter.
0501-1098Es	1.00 per 1098-E form
0746- Reg Z Package	5.00 per award
0801-Promissory Note emails	0.25 per email
7065- NSF Charges	15.00 per NSF (Note: Each campus has an option to authorize Heartland ECSI to assess borrowers an NSF fee to recover this cost.).
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Rate Per Loan For:	
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0031- Repay Monthly Primary	0.87
0033- Repay Quarterly Primary	0.77
Repay Other	0.67 (Annual Frequency)

Rate Per Loan For:	
Other Debts (Type and Size Unknown):	
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0033- Repay Quarterly Primary	0.77
Repay Other	0.67 (Annual Frequency)

Rate Per Loan For:	
A/R- Delinquent AR:	
0031- Repay Monthly Primary	0.87
0032- Repay Monthly Secondary	0.00

Rate Per Loan For:	
H10 Fund:	
0031- Repay Monthly Primary	0.87
0032- Repay Monthly Secondary	0.00

Rate Per Loan For:	
H60 Fund:	
0010- In School	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.87

Rate Per Loan For:	
I05-INSTITUTIONAL:	
0031- Repay Monthly Primary	0.87
0032- Repay Monthly Secondary	0.00
0033- Repay Quarterly Primary	0.77

Rate Per Loan For:	
I07-INSTITUTIONAL:	
0031- Repay Monthly Primary	0.87

Rate Per Loan For:	
INSTITUTIONAL:	
0010- In School	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.87
0032- Repay Monthly Secondary	0.00
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0034- Repay Quarterly Secondary	0.00
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Rate Per Loan For:	
NS2- Nursing:	
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0020- Grace	0.55
0031- Repay Monthly Primary	0.87
0032- Repay Monthly Secondary	0.00
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0173- Annual Disclosure Created	0.00
0174- Annual Disclosure Postcard	0.50

Rate Per Loan For:	
NS3- Nursing:	
0010- In School	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.87

Rate Per Loan For:	
P10- Medicine:	
0010- In School	0.05
0020- Grace	0.55
0031- Repay Monthly Primary	0.87
0032- Repay Monthly Secondary	0.00
0033- Repay Quarterly Primary	0.77
0034- Repay Quarterly Secondary	0.00

Rate Per Loan For:	
PER- PERKINS:	
0010- In School	0.05
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0034- Repay Quarterly Secondary	0.00
0035- Repay Annual Primary	0.67
0038- Repay Perpetual Billing	0.07
0204- DRAP	10.00 per month
0348- Letters 60 day	0.00
0351- Letters Cohort	1.00

Rate Per Loan For:	
STL- Short term Loan:	
0031- Repay Monthly Primary	0.00

Enumerate your one time and recurring system charges below:

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Monthly Charges:	
(Item) New LVC Service – 50.00 per month	600.00 per campus annually (already in place for some of the campuses)
(Item) NSLDS Reporting	No Charge
(Item) National Student Clearinghouse Exit Interface - \$0.05 per In-School Account per Month	TBD
(Item) Accounting/General Ledger Feed - \$100.00 per month	\$1200.00 per campus annually
(Item) State Tax Offset File Interface - \$50.00 per month	\$600.00 per campus annually
(Item) Emergency Loans - \$5.00 per application	TBD
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(Item) Calls and Letters at 30 day increments from 30 through 150 days past due - \$1.00 per call/letter except as otherwise noted in this pricing document	TBD
Annual Charges:	
(Item)	
(Item)	
(Item)	

- (1) Define enrolled, grace and repayment as it relates to the cost basis. Include a discussion of transfer accounts. Enrolled = In-School at lending campus, Grace = Original grace period, Repayment = Borrowers paying, past due, in deferment/cancellation, forbearance, collections, bankruptcy, etc. Loans assigned and accepted by the Dept of ED are treated like a paid in full account with no charge.
- (2) If you quote a different rate for primary and secondary accounts, include your definition of primary and secondary. Every borrower/debtor has a primary account. If they have a second account, it falls into the secondary category.
- (3) After ED has accepted the account for assignment – No charge for such accounts.
- (4) In all funds except Perkins there are accounts that have been approved for write-off or declared uncollectible. Billing is stopped. Payments have not been posted for 12 months or

more. Collection activity may occur. Based on this description, such accounts would fall into the 'Repayment' category and would be charged as appropriate. Once actually written-off (zero balance), then charges would cease.

Future Price Adjustments:

(Comment on future price increases)

- Services listed in this 'enumeration' section represent optional services not included in the pricing document.
- Important Note: Heartland ECSI is quoting prices to the University of Wisconsin that are in line with the current rates we are charging the University, which will continue to be honored if Heartland ECSI is awarded this contract.
- Pricing is guaranteed for the term of the contract with the exception of future postage increases, which will be added to subsequent invoices per RFP section 6.7.1 Price Adjustment.
- The Madison campus has a special Modified Service Repayment rate of 0.77. This rate would continue to be honored upon award of this contract to Heartland ECSI.
- Please note that any paper documents such as exit materials and letters that have an associated cost for the service can be obtained at no charge by generating such documents on campus using our SAL System.
- The University has the option of having Heartland ECSI assess borrowers a fee to assist in recovering its investment in past due letters and phone call services as well as skip tracing.
- Repayment rates quoted on average represent a 35% discount over our standard rates.

Signed: X Gregory T. Jenkins
Title: Director of Finance & Banking
Date: 11/4/2014
Firm: Heartland Campus Solutions ECSI
Street Address: 181 Montour Run Road
City: Coraopolis State: PA ZIP: 15108
Telephone: 866-841-3274 Fax: 412-203-1153
E-Mail: gjenkins@ecsi.net FEIN: 25-1222771

THE BELOW ADDENDA HAVE BEEN RECEIVED AND CONSIDERED IN PREPARATION OF THIS PROPOSAL.
PLEASE COMPLETE THE ACKNOWLEDGEMENT BY SIGNING AND INSERTING THE DATE OF THE ADDENDA.

WE ACKNOWLEDGE	ADDENDUM #1	DATE: <u>10/17/2014</u>
	ADDENDUM #2	DATE: <u>10/17/2014</u>
	ADDENDUM #3	DATE: _____
	ADDENDUM #4	DATE: _____

10 Standard Terms and Conditions

Standard Terms and Conditions Form displayed on pages 46 & 47 of this document. (below)

Standard Terms And Conditions (Request For Bids / Proposals)

1.0 SPECIFICATIONS: The specifications in this request are the minimum acceptable. When specific manufacturer and model numbers are used, they are to establish a design, type of construction, quality, functional capability and/or performance level desired. When alternates are bid/proposed, they must be identified by manufacturer, stock number, and such other information necessary to establish equivalency. The State of Wisconsin shall be the sole judge of equivalency. Bidders/proposers are cautioned to avoid bidding alternates to the specifications which may result in rejection of their bid/proposal.

2.0 DEVIATIONS AND EXCEPTIONS: Deviations and exceptions from original text, terms, conditions, or specifications shall be described fully, on the bidder's/proposer's letterhead, signed, and attached to the request. In the absence of such statement, the bid/proposal shall be accepted as in strict compliance with all terms, conditions, and specifications and the bidders/proposers shall be held liable.

3.0 QUALITY: Unless otherwise indicated in the request, all material shall be first quality. Items which are used, demonstrators, obsolete, seconds, or which have been discontinued are unacceptable without prior written approval by the State of Wisconsin.

4.0 QUANTITIES: The quantities shown on this request are based on estimated needs. The state reserves the right to increase or decrease quantities to meet actual needs.

5.0 DELIVERY: Deliveries shall be F.O.B. destination freight prepaid and included unless otherwise specified.

6.0 PRICING AND DISCOUNT: The State of Wisconsin qualifies for governmental discounts and its educational institutions also qualify for educational discounts. Unit prices shall reflect these discounts.

6.1 Unit prices shown on the bid/proposal or contract shall be the price per unit of sale (e.g., gal., cs., doz., ea.) as stated on the request or contract. For any given item, the quantity multiplied by the unit price shall establish the extended price, the unit price shall govern in the bid/proposal evaluation and contract administration.

6.2 Prices established in continuing agreements and term contracts may be lowered due to general market conditions, but prices shall not be subject to increase for ninety (90) calendar days from the date of award. Any increase proposed shall be submitted to the contracting agency thirty (30) calendar days before the proposed effective date of the price increase, and shall be limited to fully documented cost increases to the contractor which are demonstrated to be industrywide. The conditions under which price increases may be granted shall be expressed in bid/proposal documents and contracts or agreements.

6.3 In determination of award, discounts for early payment will only be considered when all other conditions are equal and when payment terms allow at least fifteen (15) days, providing the discount terms are deemed favorable. All payment terms must allow the option of net thirty (30).

7.0 UNFAIR SALES ACT: Prices quoted to the State of Wisconsin are not governed by the Unfair Sales Act.

8.0 ACCEPTANCE-REJECTION: The State of Wisconsin reserves the right to accept or reject any or all bids/proposals, to waive any technicality in any bid/proposal submitted, and to accept any part of a bid/proposal as deemed to be in the best interests of the State of Wisconsin.

Bids/proposals MUST be date and time stamped by the soliciting purchasing office on or before the date and time that the bid/proposal is due. Bids/proposals date and time stamped in another office will be rejected. Receipt of a bid/proposal by the mail system does not constitute receipt of a bid/proposal by the purchasing office.

9.0 METHOD OF AWARD: Award shall be made to the lowest responsible, responsive bidder unless otherwise specified.

10.0 ORDERING: Purchase orders or releases via purchasing cards shall be placed directly to the contractor by an authorized agency. No other purchase orders are authorized.

11.0 PAYMENT TERMS AND INVOICING: The State of Wisconsin normally will pay properly submitted vendor invoices within thirty (30) days of receipt providing goods and/or services have been delivered, installed (if required), and accepted as specified.

Invoices presented for payment must be submitted in accordance with instructions contained on the purchase order including reference to purchase order number and submittal to the correct address for processing.

A good faith dispute creates an exception to prompt payment.

12.0 TAXES: The State of Wisconsin and its agencies are exempt from payment of all federal tax and Wisconsin state and local taxes on its purchases except Wisconsin excise taxes as described below.

The State of Wisconsin, including all its agencies, is required to pay the Wisconsin excise or occupation tax on its purchase of beer, liquor, wine, cigarettes, tobacco products, motor vehicle fuel and general aviation fuel. However, it is exempt from payment of Wisconsin sales or use tax on its purchases. The State of Wisconsin may be subject to other states' taxes on its purchases in that state depending on the laws of that state. Contractors performing construction activities are required to pay state use tax on the cost of materials.

13.0 GUARANTEED DELIVERY: Failure of the contractor to adhere to delivery schedules as specified or to promptly replace rejected materials shall render the contractor liable for all costs in excess of the contract price when alternate procurement is necessary. Excess costs shall include the administrative costs.

14.0 ENTIRE AGREEMENT: These Standard Terms and Conditions shall apply to any contract or order awarded as a result of this request except where special requirements are stated elsewhere in the request; in such cases, the special requirements shall apply. Further, the written

Standard Terms And Conditions (Request For Bids / Proposals)

contract and/or order with referenced parts and attachments shall constitute the entire agreement and no other terms and conditions in any document, acceptance, or acknowledgment shall be effective or binding unless expressly agreed to in writing by the contracting authority.

15.0 APPLICABLE LAW AND COMPLIANCE: This contract shall be governed under the laws of the State of Wisconsin. The contractor shall at all times comply with and observe all federal and state laws, local laws, ordinances, and regulations which are in effect during the period of this contract and which in any manner affect the work or its conduct. The State of Wisconsin reserves the right to cancel this contract if the contractor fails to follow the requirements of s. 77.66, Wis. Stats., and related statutes regarding certification for collection of sales and use tax. The State of Wisconsin also reserves the right to cancel this contract with any federally debarred contractor or a contractor that is presently identified on the list of parties excluded from federal procurement and non-procurement contracts.

16.0 ANTITRUST ASSIGNMENT: The contractor and the State of Wisconsin recognize that in actual economic practice, overcharges resulting from antitrust violations are in fact usually borne by the State of Wisconsin (purchaser). Therefore, the contractor hereby assigns to the State of Wisconsin any and all claims for such overcharges as to goods, materials or services purchased in connection with this contract.

17.0 ASSIGNMENT: No right or duty in whole or in part of the contractor under this contract may be assigned or delegated without the prior written consent of the State of Wisconsin.

18.0 WORK CENTER CRITERIA: A work center must be certified under s. 16.752, Wis. Stats., and must ensure that when engaged in the production of materials, supplies or equipment or the performance of contractual services, not less than seventy-five percent (75%) of the total hours of direct labor are performed by severely handicapped individuals.

19.0 NONDISCRIMINATION / AFFIRMATIVE ACTION: In connection with the performance of work under this contract, the contractor agrees not to discriminate against any employee or applicant for employment because of age, race, religion, color, handicap, sex, physical condition, developmental disability as defined in s. 51.01(5), Wis. Stats., sexual orientation as defined in s. 111.32(13m), Wis. Stats., or national origin. This provision shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. Except with respect to sexual orientation, the contractor further agrees to take affirmative action to ensure equal employment opportunities.

19.1 Contracts estimated to be over twenty-five thousand dollars (\$25,000) require the submission of a written affirmative action plan by the contractor. An exemption occurs from this requirement if the contractor has a workforce of less than twenty-five (25) employees. Within fifteen (15) working days after the contract is awarded, the contractor must submit

the plan to the contracting state agency for approval. Instructions on preparing the plan and technical assistance regarding this clause are available from the contracting state agency.

19.2 The contractor agrees to post in conspicuous places, available for employees and applicants for employment, a notice to be provided by the contracting state agency that sets forth the provisions of the State of Wisconsin's nondiscrimination law.

19.3 Failure to comply with the conditions of this clause may result in the contractor's becoming declared an "ineligible" contractor, termination of the contract, or withholding of payment.

20.0 PATENT INFRINGEMENT: The contractor selling to the State of Wisconsin the articles described herein guarantees the articles were manufactured or produced in accordance with applicable federal labor laws. Further, that the sale or use of the articles described herein will not infringe any United States patent. The contractor covenants that it will at its own expense defend every suit which shall be brought against the State of Wisconsin (provided that such contractor is promptly notified of such suit, and all papers therein are delivered to it) for any alleged infringement of any patent by reason of the sale or use of such articles, and agrees that it will pay all costs, damages, and profits recoverable in any such suit.

21.0 SAFETY REQUIREMENTS: All materials, equipment, and supplies provided to the State of Wisconsin must comply fully with all safety requirements as set forth by the Wisconsin Administrative Code and all applicable OSHA Standards.

22.0 WARRANTY: Unless otherwise specifically stated by the bidder/proposer, equipment purchased as a result of this request shall be warranted against defects by the bidder/proposer for one (1) year from date of receipt. The equipment manufacturer's standard warranty shall apply as a minimum and must be honored by the contractor.

23.0 INSURANCE RESPONSIBILITY: The contractor performing services for the State of Wisconsin shall:

23.1 Maintain worker's compensation insurance as required by Wisconsin Statutes, for all employees engaged in the work.

23.2 Maintain commercial liability, bodily injury and property damage insurance against any claim(s) which might occur in carrying out this agreement/contract. Minimum coverage shall be one million dollars (\$1,000,000) liability for bodily injury and property damage including products liability and completed operations. Provide motor vehicle insurance for all owned, non-owned and hired vehicles that are used in carrying out this contract. Minimum coverage shall be one million dollars (\$1,000,000) per occurrence combined single limit for automobile liability and property damage.

23.3 The state reserves the right to require higher or lower limits where warranted.

Standard Terms And Conditions (Request For Bids / Proposals)

- 24.0 CANCELLATION:** The State of Wisconsin reserves the right to cancel any contract in whole or in part without penalty due to nonappropriation of funds or for failure of the contractor to comply with terms, conditions, and specifications of this contract.
- 25.0 VENDOR TAX DELINQUENCY:** Vendors who have a delinquent Wisconsin tax liability may have their payments offset by the State of Wisconsin.
- 26.0 PUBLIC RECORDS ACCESS:** It is the intention of the state to maintain an open and public process in the solicitation, submission, review, and approval of procurement activities.
- Bid/proposal openings are public unless otherwise specified. Records may not be available for public inspection prior to issuance of the notice of intent to award or the award of the contract.
- 27.0 PROPRIETARY INFORMATION:** Any restrictions on the use of data contained within a request, must be clearly stated in the bid/proposal itself. Proprietary information submitted in response to a request will be handled in accordance with applicable State of Wisconsin procurement regulations and the Wisconsin public records law. Proprietary restrictions normally are not accepted. However, when accepted, it is the vendor's responsibility to defend the determination in the event of an appeal or litigation.
- 27.1** Data contained in a bid/proposal, all documentation provided therein, and innovations developed as a result of the contracted commodities or services cannot be copyrighted or patented. All data, documentation, and innovations become the property of the State of Wisconsin.
- 27.2** Any material submitted by the vendor in response to this request that the vendor considers confidential and proprietary information and which qualifies as a trade secret, as provided in s. 19.36(5), Wis. Stats., or material which can be kept confidential under the Wisconsin public records law, must be identified on a Designation of Confidential and Proprietary Information form (DOA-3027). Bidders/proposers may request the form if it is not part of the Request for Bid/Request for Proposal package. Bid/proposal prices cannot be held confidential.
- 28.0 DISCLOSURE:** If a state public official (s. 19.42, Wis. Stats.), a member of a state public official's immediate family, or any organization in which a state public official or a member of the official's immediate family owns or controls a ten percent (10%) interest, is a party to this agreement, and if this agreement involves payment of more than three thousand dollars (\$3,000) within a twelve (12) month period, this contract is voidable by the state unless appropriate disclosure is made according to s. 19.45(6), Wis. Stats., before signing the contract. Disclosure must be made to the State of Wisconsin Ethics Board, 44 East Mifflin Street, Suite 601, Madison, Wisconsin 53703 (Telephone 608-266-8123).
- State classified and former employees and certain University of Wisconsin faculty/staff are subject to separate disclosure requirements, s. 16.417, Wis. Stats.
- 29.0 RECYCLED MATERIALS:** The State of Wisconsin is required to purchase products incorporating recycled materials whenever technically and economically feasible. Bidders are encouraged to bid products with recycled content which meet specifications.
- 30.0 MATERIAL SAFETY DATA SHEET:** If any item(s) on an order(s) resulting from this award(s) is a hazardous chemical, as defined under 29CFR 1910.1200, provide one (1) copy of a Material Safety Data Sheet for each item with the shipped container(s) and one (1) copy with the invoice(s).
- 31.0 PROMOTIONAL ADVERTISING / NEWS RELEASES:** Reference to or use of the State of Wisconsin, any of its departments, agencies or other subunits, or any state official or employee for commercial promotion is prohibited. News releases pertaining to this procurement shall not be made without prior approval of the State of Wisconsin. Release of broadcast e-mails pertaining to this procurement shall not be made without prior written authorization of the contracting agency.
- 32.0 HOLD HARMLESS:** The contractor will indemnify and save harmless the State of Wisconsin and all of its officers, agents and employees from all suits, actions, or claims of any character brought for or on account of any injuries or damages received by any persons or property resulting from the operations of the contractor, or of any of its contractors, in prosecuting work under this agreement.
- 33.0 FOREIGN CORPORATION:** A foreign corporation (any corporation other than a Wisconsin corporation) which becomes a party to this Agreement is required to conform to all the requirements of Chapter 180, Wis. Stats., relating to a foreign corporation and must possess a certificate of authority from the Wisconsin Department of Financial Institutions, unless the corporation is transacting business in interstate commerce or is otherwise exempt from the requirement of obtaining a certificate of authority. Any foreign corporation which desires to apply for a certificate of authority should contact the Department of Financial Institutions, Division of Corporation, P. O. Box 7846, Madison, WI 53707-7846; telephone (608) 261-7577.
- 34.0 WORK CENTER PROGRAM:** The successful bidder/proposer shall agree to implement processes that allow the State agencies, including the University of Wisconsin System, to satisfy the State's obligation to purchase goods and services produced by work centers certified under the State Use Law, s.16.752, Wis. Stat. This shall result in requiring the successful bidder/proposer to include products provided by work centers in its catalog for State agencies and campuses or to block the sale of comparable items to State agencies and campuses.
- 35.0 FORCE MAJEURE:** Neither party shall be in default by reason of any failure in performance of this Agreement in accordance with reasonable control and without fault or negligence on their part. Such causes may include, but are not restricted to, acts of nature or the public enemy, acts of the government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes and unusually severe weather, but in every case the failure to perform such must be beyond the reasonable control and without the fault or negligence of the party.

11 Exhibit A: Institution Specific Business Requirements

EXHIBIT A

INSTITUTION SPECIFIC BUSINESS REQUIREMENTS

APPENDIX I

UNIVERSITY OF WISCONSIN SYSTEM

Potential bidders of this contract shall be provided the following pertinent information by the University along with the specifications of this bid. The information is for the most recent and complete fiscal year. Projections may be used where necessary.

UNIVERSITY OF WISCONSIN SYSTEM ADMINISTRATION

Prepared by: Various Campus C.C.A's

Date: August 2014

Full Service	Number Enrolled	Grace	Monthly	Quarterly	Assigned	Paid in Full	Total
UW-La Crosse							
UW-Stevens Point	1854	1541	3469	0	778	19153	26017
UW-Parkside	339	267	762	7	825	3259	5459
UW-Platteville	801	470	1159	5	307	11,171	13,913
Modified Service	Number Enrolled	Grace	Monthly	Quarterly	Assigned	Paid in Full	Total
UW-Oshkosh							
UW-Stout							
UW-Whitewater	2148	1242	2447	0	1360	14554	20391
UW-Madison	5912	3565	12035	19	1665	100	23296
UW-Green Bay	69	416	1051	0	415	12	1963
UW-Milwaukee	2222	1526	4167	0	2380	3027	13,322

12 Vendor Information – DOA 3477

VENDOR INFORMATION

1. **Proposing Company Name:** Heartland Campus Solutions ECSI
Fein: 25-1222771 **Fax:** 412-203-1153
Phone: 866-841-3274 **Toll Free Phone:** 866-841-3274
Address: 181 Montour Run Road
City: Coraopolis **State:** PA **Zip:** 15108
2. **Name of person we may contact in the event there are questions about your Proposal.**
Name: Chris Stompanato **Title:** Senior Sales Engineer, SME
Phone: 412-865-5687 or 630-836-8712 **Toll Free Phone:** 866-841-3274
Fax: 412-203-1153
Address: 181 Montour Run Road, Coraopolis, PA 15108
3. **Vendor that is awarded this contract will be required to submit affirmative action information to the University. Please name the person in your company we may contact about this plan.**
Name: Karri Philipp-Thomas **Title:** Manager, Human Resources
Phone: 412-490-7495 ext. 6096 **Toll Free Phone:** 866-841-3274
Fax: 412-203-1153
Address: 181 Montour Run Road, Coraopolis, PA 15108
4. **Mailing address where state purchase orders are to be mailed.**
Name: Gary T. Jenkins **Title:** Director of Finance & Banking
Phone: 866-841-3274 ext. 1225 **Toll Free Phone:** 866-841-3274 ext. 1225
Fax: 412-203-1153
Address: 181 Montour Run Road, Coraopolis, PA 15108

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13 Vendor Client Reference - DOA 3478

Vendor Client Reference

Company 1 Name: University of Michigan

Address (include Zip + 4): 6061 Wolverine Tower, 3003 S. State Street, Ann Arbor, MI 48109

Contact Person: Mike Hague Phone No.: 734-647-3816

Products and/or Services used: Student loan billing services

Email: mjhague@umich.edu

Company 2 Name: Purdue University

Address (include Zip + 4): 610 Purdue Mall, West Lafayette, IN 47907-2040

Contact Person: Rick Shoaf Phone No.: 765-494-5366

Products and/or Services used: Student loan billing services

Email: rashoaf@purdue.edu

Company 3 Name: University of Pittsburgh

Address (include Zip + 4): 107 Cathedral of Learning, Pittsburgh, PA 15260-0001

Contact Person: Joanne Stumme Phone No.: 412-624-7555

Products and/or Services used: Student loan billing services and delinquent account recovery services.

istumme@bc.pitt.edu

Company 4 Name: University of Miami Email: _____

Address (include Zip + 4): 1204 Dickinson Drive, Coral Gables, FL 33124

Contact Person: Hiram Sem Phone No.: 305-284-5237

Products and/or Services used: Student loan billing services, delinquent account recovery services, 1098-T services,

and call center services. Email: hsem@miami.edu

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13 Vendor Client Reference - DOA 3478

Vendor Client Reference

Company 1 Name: Rochester Institute of Technology

Address (include Zip + 4): 25 Lomb Memorial Drive, Rochester, NY 14623-5603

Contact Person: Mary Beth Nally Phone No.: 585-475-5305

Products and/or Services used: Student loan billing services, tax document services.

Email: mbn2600@rit.edu

Company 2 Name: _____

Address (include Zip + 4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Email: _____

Company 3 Name: _____

Address (include Zip + 4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Company 4 Name: _____ Email: _____

Address (include Zip + 4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Email: _____

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14 Bank Reference

Bank Reference

Bank 1 Name: PNC Bank

Address (include Zip + 4): 620 Liberty Avenue, Pittsburgh, PA 15222

Contact Person: John Puhatch Phone No.: 412-762-4792

Products and/or Services used: PNC provides banking services to Heartland ECSI

Bank 2 Name: _____

Address (include Zip + 4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Bank 3 Name: _____

Address (include Zip + 4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Bank 4 Name: _____

Address (include Zip + 4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

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15 Terms and Conditions

TERMS AND CONDITIONS

If awarded this PROPOSAL, we agree to all the terms and conditions of this PROPOSAL (including all attachments), PROPOSAL addenda and revisions, and the Proposal of the successful Proposer, and additional terms agreed to, in writing, by the agency and the contractor shall become part of the contract. I understand that failure to accept and carry out this contractual agreement in its entirety may result in a cancellation of award.

Proposer: Heartland Campus Solutions ECSI

By: Gary T. Jenkins

Printed Name: Gary T. Jenkins

Title: Director of Finance & Banking

Date: 11/4/2014

16 Proposer Information

Proposer Information

Contractor: Heartland Campus Solutions ECSI

Ordering/Expediting: Gary Jenkins - Director of Finance & Banking - 866-841-3274 ext. 1225 - gjenkins@ecsi.net

Invoice Information: Jen Wissner - Finance Manager - 866-841-3274 ext. 1231 - jwissner@ecsi.net

Contract Renewal/Cancellation: Gary Jenkins - Director of Finance & Banking - 866-841-3274 ext. 1225 - gjenkins@ecsi.net

Contract Problems: Gary Jenkins - Director of Finance & Banking - 866-841-3274 ext. 1225 - gjenkins@ecsi.net

Returns: N/A

Phone No.: 866-841-3274

Fax No.: 412-203-1153

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17 Designation of Confidential and Proprietary Information DOA 3027

DESIGNATION OF CONFIDENTIAL AND PROPRIETARY INFORMATION

THE ATTACHED MATERIAL SUBMITTED IN RESPONSE TO Proposal No. PS-13-2329 includes proprietary and confidential information which qualifies as trade secret, as provided in Section 19.36(5), Wis. Stats., or is otherwise material that can be kept confidential under the Wisconsin Open Records Law. As such, we ask that certain pages, as indicated below, of this Proposal/Proposal Response be treated as confidential material and not be released without our written approval. We request that the following pages not be released:

Section	Page#	Topic
4.4	19 & Exhibit	Heartland ECSI SSAE 16
4.4	19 & Exhibit	Heartland ECSI Title IV Compliance Report
4.3	18 & Exhibit	Lost Clients and New Client Listing
13	Within exhibits	Client References

IN THE EVENT THE DESIGNATION OF CONFIDENTIALITY OF THIS INFORMATION IS CHALLENGED, THE UNDERSIGNED HEREBY AGREES TO PROVIDE LEGAL COUNSEL OR OTHER NECESSARY ASSISTANCE TO DEFEND THE DESIGNATION OF CONFIDENTIALITY.

This does not apply to Proposal or Proposal prices. Prices are always open. Other information usually cannot be kept confidential unless it is a trade secret. Trade secret is defined in s.134.90(1)(c), Wis. Stats. As follows: "Trade secret" means information, including a formula, pattern, compilation, program, device, method, technique or process to which all of the following apply: 1. The information derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use. 2. The information is the subject of efforts to maintain its secrecy that are reasonable under the circumstances. Failure to include this form in the Proposal/Proposal Response may mean that all information provided as part of the Proposal response will be open to examination and copying. The state considers other markings of confidential in the Proposal document to be insufficient. The undersigned agrees to hold the state harmless for any damages arising out of the release of any materials unless they are specifically identified above.

GARY T. JENKINS
Name Authorized Representative

HEARTLAND ECSI
Company Name

Gary T. Jenkins
Signature Authorized Representative

11/21/14
Date

RETURN THIS PAGE WITH PROPOSAL

18 Affidavit

University of Wisconsin System
780 Regent Street
Madison, WI 53715

This completed affidavit must be submitted with the bid/proposal.

Proposer Preference: Please indicate below if claiming a proposer preference:

- ☐ Minority Business Preference (§ 16.75(3m), Wis. Stats.) – Must be certified by the Wisconsin Department of Administration. If you have questions concerning the certification process, contact the Department of Administration, 101 E Wilson St, 6th floor, PO Box 7970, Madison, WI, 53707 or (608) 267-9550.
- ☐ Work Center Preference (§ 16.752, Wis Stats.) Must be certified by the State of Wisconsin Use Board. If you have questions concerning the certification process, contact the Wisconsin State Use Board, 101 East Wilson St, 6th floor, PO Box 7867, Madison WI, 53707 or (608) 266-2553

American-Made Materials: The materials covered in our proposal were manufactured in whole or in substantial part within the United States, or the majority of the component parts thereof were manufactured in whole or in substantial part in the United States.

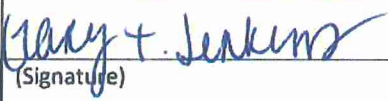
☐ Yes ☐ No ☐ Unknown ☒ N/A (Does not apply)

Services Performed in the United States (2009 Wis Act 136): All services provided to the University of Wisconsin System or any of its campuses under this proposal will be performed in the United States.

☒ Yes ☐ No ☐ N/A (Does not apply)

Non-Collusion: In signing this proposal we also certify that we have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free trade; that no attempt has been made to induce any other person or firm to submit or not to submit a proposal; that this proposal has been independently arrived at without collusion with any other proposer, competitor, or potential competitor; that this proposal has not been knowingly disclosed prior to opening of proposals to any other proposer or competitor; that the above statement is accurate under penalty of perjury.

We will comply with all terms, conditions, and specifications required by the State of Wisconsin in this Announcement of Bid/Proposal and the terms of our Bid/Proposal.

Authorized Representative:	Gary T. Jenkins	Title:	Director of Finance and Banking
	(Type or Print)		
Authorized Representative:		Date:	11/4/2014
	(Signature)		
Company Name:	Heartland Campus Solutions ECSI	Telephone:	866-841-3274 ext. 1225

19 Exhibit B: Current Bill Rates and Charges

EXHIBIT B

Current Bill Rates and Charges

APPENDIX II

UNIVERSITY OF WISCONSIN SYSTEM

Current Rate Schedule

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Schedule	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
Bankruptcy Status											
Bankruptcy Monitoring	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04
Tuition											

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Schedule	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
General Charges:											
0071- LVC Completion	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0072- e-Oscar AUD	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
0073- e-Oscar ACDV	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
0074- Red Flag-basic	50.00									50.00	50.00
0075- Red Flag-premium		75.00	75.00	75.00	75.00	75.00			75.00		
0101-Credit Bureau	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00
0103-Skip Trace	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25
0104-Address Corrections	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0113- Foreign Air Mail	0.00	0.00	0.00	0.00	0.00	0.00	0.98	0.98	0.98	0.98	0.98
0150-Updated-Daily	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00
0155-Webexits Signed	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0160- Webexits loaded	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0162- WebProm-eSignature	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0163- WebProm-paper signature	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25
0170- Webexit Paper signature	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75
0171-WebExit Letter packet	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Schedule	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
General Charges:											
0172- WebProm Loaded	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0179- Paid in Full Letter	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0182- NSF Letter	0.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0188- PIN Letter	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0189- Rehab letter	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0201- Collection Module	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0202- Exit Module	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0290- 60 day Grace ending letter						1.25					
0291-30 day grace ending letter						1.25					
0301-Phone Calls- 90 days	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0307-Phone Calls- 120 days	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0310- 60 day Grace ending phone call						1.25					
0311- 30 day Grace ending phone call						1.25					
0312- current mo Grace ending phone call						1.25					
0348- Letters- 60 days	1.00	0.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0354- Deferment Letter	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Schedule	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
General Charges:											
0355- Cancellation Letter	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0357-Prom Note Letters	1.00	1.00	1.00	1.00	1.00	0.00	1.00	1.00	1.00	1.00	1.00
0358-Exit letter	1.00	1.00	1.00	1.00	0.00	1.00	1.00	1.00	0.00	0.00	0.00
0362- Dear Borrower letter	0.50	0.50	0.50	0.50	0.50	0.50	1.00	1.25	0.50	0.50	0.50
0501-1098Es	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
0746- Reg Z Package	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
0801-Promissory Note emails	0.25	0.25	0.25	0.25	0.25	0.00	0.25	0.25	0.25	0.25	0.25
7065- NSF Charges	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00
7800- Custom Programming		50.00									
9990- Ebill Credit	(0.26)										

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
Tuition:											
0031- Repay Monthly Primary											
0033- Repay Quarterly Primary											
Repay Other											

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
Other Debts (Type and Size Unknown):											
0031- Repay Monthly Primary											
0033- Repay Quarterly Primary											
Repay Other											

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
A/R- Delinquent AR:											
0031- Repay Monthly Primary		0.83									
0032- Repay Monthly Secondary		0.75									

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
H10 Fund:											
0031- Repay Monthly Primary	0.73										
0032- Repay Monthly Secondary	0.00										

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
H60 Fund:											
0010- In School	0.10										
0020- Grace	0.55										
0031- Repay Monthly Primary	0.73										

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
I05- INSTITUTIONAL:											
0031- Repay Monthly Primary		0.83									
0032- Repay Monthly Secondary		0.00									
0033- Repay Quarterly Primary		0.73									

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
I07- INSTITUTIONAL:											
0031- Repay Monthly Primary						0.83					

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
I10-SOCIAL WELFARE:											
0031- Repay Monthly Primary						0.83					

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
INSTITUTIONAL:											
0010- In School	0.10										
0020- Grace	0.55										
0031- Repay Monthly Primary	0.73										
0032- Repay Monthly Secondary	0.00										
0033- Repay Quarterly Primary	0.73										
0034- Repay Quarterly Secondary	0.00										
0035- Repay Annual Primary	0.63										

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
NFL-Nursing Faculty Loan:											
0010- In School	0.10					0.15					
0020- Grace	0.55					0.55					
0031- Repay Monthly Primary	0.73					0.83					
0032- Repay Monthly Secondary	0.00					0.00					

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
NS2- Nursing:											
0010- In School:	0.10	0.10				0.15					
0020- Grace	0.55	0.55				0.55					
0031- Repay Monthly Primary	0.73	0.83				0.83					
0032- Repay Monthly Secondary	0.00	0.00				0.00					
0035- Repay Annual Primary	0.73	0.63				0.63					
0173- Annual Disclosure Created	0.00	0.00				0.00					
0174- Annual Disclosure Postcard	0.50	0.00				0.50					

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
NS3- Nursing:											
0010- In School						0.15					
0020- Grace						0.55					
0031- Repay Monthly Primary						0.83					

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
P10- Medicine:											
0010- In School	0.10										
0020- Grace	0.55										
0031- Repay Monthly Primary	0.73										
0032- Repay Monthly Secondary	0.00										
0033- Repay Quarterly Primary	0.73										
0034- Repay Quarterly Secondary	0.00										

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
PER- PERKINS:											
0010- In School	0.10	0.10	0.15	0.15	0.15	0.15	0.10	0.10	0.15	0.15	0.15
0020- Grace	0.55	0.55	0.70	0.55	0.55	0.55	0.55	0.55	0.55	0.55	0.55
0031- Repay Monthly Primary	0.73	0.83	0.83	0.83	0.93	0.83	0.93	0.93	0.93	0.93	0.93
0032- Repay Monthly Secondary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0033- Repay Quarterly Primary	0.73	0.73	0.73	0.73	0.73	0.73	0.73	0.73	0.73	0.73	0.73
0034- Repay Quarterly Secondary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0035- Repay Annual Primary	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63
0038- Repay Perpetual Billing	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03
0204- DRAP		10.00		10.00	10.00				10.00	10.00	10.00
0348- Letters 60 day	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0351- Letters Cohort	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
STL- Short term Loan:											
0031- Repay Monthly Primary	0.00										

University:	Madison (Green Bay & Colleges)	Oshkosh	Parkside	Stout	Whitewater	Milwaukee	La Crosse	Platteville	River Falls	Stevens Point	Superior
Rate Per Loans For:	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate	Charge Per Rate
Other (please specify)											

Total Charges by Institution Estimated
July 1, 2013 through June 30, 2014

<i>General</i> Charges	River Falls Total charges	Stevens Point Total charges	Madison Total charges	Oshkosh Total charges	Parkside Total charges	Stout Total charges
0071- LVC Completion	\$ 12.00		\$ 1.00			
0072- e-Oscar AUD					\$ 10.00	
0073- e-Oscar ACDV	\$ 210.00			\$ 1,330.00	\$ 210.00	\$ 750.00
0074- Red Flag-basic		\$ 600.00	\$ 600.00			
0075- Red Flag-premium	\$ 900.00			\$ 900.00	\$ 900.00	\$ 900.00
0076-LVC fees	\$ 250.00			\$ 50.00	\$ 200.00	
0101-Credit Bureau	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00
0103-Skip Trace	\$ 255.00	\$ 415.00		\$ 122.50	\$ 135.00	\$ 165.00
0104-Address Corrections	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
0113- Foreign Air Mail	\$ 22.54	\$ 23.52	\$ -	\$ -		\$ -
0118-Phone skip trace		\$ 24.00		\$ 16.00		\$ 12.00
0150-Updated-Daily	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00
0155-Webexits Signed	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
0157-Webexit emails		\$ 188.25				\$ 59.25
0160- Webexits loaded	\$ 527.00	\$ 1,188.00	\$ 3,183.00	\$ 419.00	\$ 196.00	\$ 773.00
0162- WebProm - eSignature	\$ -	\$ -	\$ 796.00	\$ -	\$ -	
0163- WebProm - paper signature			\$ 0.75			
0170- Webexit Paper signature	\$ 2.25		\$ 3.75	\$ 0.75	\$ 2.25	\$ 9.00
0171-WebExit Letter packet	\$ 428.00			\$ 266.00	\$ 218.00	
0172- WebProm Loaded	\$ 634.00	\$ 864.00	\$ 3,693.00	\$ 849.00	\$ 785.00	
0179- Paid in Full Letter	\$ 510.00					

0180- Clearinghouse exit letters	\$ 156.00				\$ 5.00	
0182- NSF Letter	\$ 26.00	\$ 59.00				
0188- PIN Letter						
0189- Rehab letter		\$ 4.00				\$ 1.00
0201- Collection Module			\$ -	\$ -		
0202- Exit Module	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
0208-Special letters						
0290- 60 day Grace ending letter						
0291-30 day grace ending letter						
0301-Phone Calls- 90 days	\$ -	\$ -		\$ -	\$ -	\$ -
0307-Phone Calls- 120 days						
0310- 60 day Grace ending phone call						
0311- 30 day Grace ending phone call						
0348- Letters- 60 days				\$ -		
0354- Deferrment Letter						
0355- Cancellation Letter						
0357-Prom Note Letters						
0358-Exit letter	\$ -				\$ 145.00	
0362- Dear Borrower letter						
0501-1098Es	\$ 1,383.00	\$ 2,920.00	\$ 9,280.00	\$ 1,539.00	\$ 405.00	\$ 1,837.00
0746- Reg Z Package			\$ 6,890.00	\$ 1,600.00		
0801-Promissory Note emails			\$ 1,047.25			
6002-Disb Mgmt- Direct Deposit	\$ 32.20					
6002-Disb Mgmt- paper checks	\$ 142.35					
7065- NSF Charges	\$ 495.00	\$ -	\$ -	\$ -	\$ 300.00	\$ 975.00
7800- Custom Programming				\$ 450.00		
9990- Ebill Credit			\$ (21,504.76)			

PER- PERKINS						
0010- In School	\$ 2,282.85	\$ 4,275.00	\$ 7,316.60	\$ 779.30	\$ 630.15	\$ 2,521.65
0020- Grace	\$ 4,323.00	\$ 9,688.25	\$ 19,511.80	\$ 2,898.50	\$ 2,411.96	\$ 3,961.10
0031- Repay Monthly Primary	\$ 18,290.14	\$ 39,023.43	\$ 89,616.89	\$ 15,081.06	\$ 7,737.17	\$ 20,882.61
0032- Repay Monthly Secondary	\$ 0.42	\$ 2.76	\$ 13.08	\$ 1.59	\$ 0.99	\$ 0.60
0033- Repay Quarterly Primary	\$ 43.61		\$ 72.06	\$ 811.98	\$ 65.48	
0034- Repay Quarterly Secondary	\$ 0.03			\$ 0.09	\$ 0.03	
0035- Repay Annual Primary	\$ 7.83		\$ 74.34			
0038- Repay Perpetual Billing	\$ 72.54	\$ 61.94	\$ 418.14	\$ 67.15	\$ 72.22	\$ 32.96
0173-Annual disclosures created	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
0174-Disclosure postcards	\$ 6.50		\$ 6.00	\$ -		
0175-Disclosure email	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
0183-SAL Refund ACH						
0184-SAL Refund check						
0197-SAL Refund Prepaid card						
0204- DRAP	\$ 120.00	\$ 120.00		\$ 120.00		\$ 120.00
0348-Letters 60 day	\$ -	\$ -		\$ -	\$ -	\$ -
0351-Letters Cohort						
0031- Repay Monthly Primary				\$ 15,163.77		
0032- Repay Monthly Secondary				\$ 431.61		
H10 Fund						
0031- Repay Monthly Primary			\$ 27.09			
0032- Repay Monthly Secondary			\$ 0.03			

H60 Fund						
0010- In School			\$ 128.50			
0031- Repay Monthly Primary			\$ 291.50			
0032- Repay Monthly Secondary			\$ 1,343.10			
I05- INSTITUTIONAL						
0031- Repay Monthly Primary				\$ 20.46		
0032- Repay Monthly Secondary				\$ 0.03		
0033- Repay Quarterly Primary				\$ 9.03		
I07- INSTITUTIONAL						
0031- Repay Monthly Primary						
I10-SOCIAL WELFARE						
0031- Repay Monthly Primary						
NFL-Nursing Faculty Loan						
0010- In School			\$ 8.10			
0020- Grace			\$ 11.55			
0031- Repay Monthly Primary			\$ 116.03			
0032- Repay Monthly Secondary						
0173-Annual Disclosures						
0175-Disclosure email						
NS2- Nursing						
0010- In School			\$ 88.20	\$ 198.00		
0020- Grace			\$ 361.35	\$ 827.20		
0031- Repay Monthly Primary			\$ 2,570.61	\$ 5,293.08		
0032- Repay Monthly Secondary			\$ 0.09	\$ 0.36		

0035- Repay Annual Primary						
0173- Annual Disclosure Created				\$ -		
0174- Annual Disclosure Postcard						
0175- Annual Disclosure email				\$ -		
NS3- Nursing						
0010- In School						
0020- Grace						
0031- Repay Monthly Primary						
0173- Annual Disclosure Created						
0174- Annual Disclosure Postcard						
0175- Annual Disclosure email						
P10- Medicine						
0010- In School			\$ 18.50			
0020- Grace			\$ 37.40			
0031- Repay Monthly Primary			\$ 308.97			
0032- Repay Monthly Secondary			\$ 0.21			
0033- Repay Quarterly Primary			\$ 2.96			
0034- Repay Quarterly Secondary			\$ -			
INSTITUTIONAL						
0010- In School			\$ 15.40			
0020- Grace						
0031- Repay Monthly Primary			\$ 19.25			
0032- Repay Monthly Secondary						
0033- Repay Quarterly Primary			\$ 3.85			

0034- Repay Quarterly Secondary						
0035- Repay Annual Primary			\$ 60.83			

Total Charges by Institution Estimated
July 1, 2013 through June 30, 2014

<i>General</i>	<i>Whitewater</i>	<i>Milwaukee</i>	<i>LaCrosse</i>	<i>Platteville</i>	<i>Superior</i>
<i>Charges</i>	<i>Total charges</i>	<i>Total charges</i>	<i>Total charges</i>	<i>Total charges</i>	<i>Total charges</i>
0071- LVC Completion	\$ 165.00		\$ 11.00		\$ 4.00
0072- e-Oscar AUD		\$ 30.00			
0073- e-Oscar ACDV	\$ 1,120.00	\$ 1,050.00			
0074- Red Flag- basic					
0075- Red Flag- premium	\$ 900.00	\$ 900.00			
0076-LVC fees	\$ 200.00		\$ 200.00		\$ 200.00
0101-Credit Bureau	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 450.00
0103-Skip Trace	\$ 226.25	\$ 708.75	\$ 113.75	\$ 98.75	\$ 95.00
0104-Address Corrections	\$ -	\$ -	\$ -	\$ -	\$ -
0113- Foreign Air Mail	\$ -	\$ -	\$ 0.98		
0118-Phone skip trace			\$ 4.00		\$ 2.00
0150-Updated- Daily	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00
0155-Webexits Signed	\$ -	\$ -	\$ -	\$ -	\$ 136.00
0157-Webexit emails			\$ -	\$ 91.00	\$ 47.50
0160- Webexits loaded	\$ 1,007.00	\$ 1,663.00	\$ 295.00	\$ 375.00	\$ -
0162- WebProm - eSignature	\$ -	\$ -	\$ -	\$ -	\$ 216.00
0163- WebProm - paper signature		\$ 0.25			
0170- Webexit Paper signature	\$ 2.25				\$ 0.75
0171-WebExit Letter packet	\$ 576.00	\$ 1,678.00	\$ 314.00	\$ 250.00	\$ 270.00

0172- WebProm Loaded	\$ 1,195.00	\$ 1,060.00	\$ 349.00	\$ 663.00	\$ -
0179- Paid in Full Letter	\$ 849.00		\$ 270.00		
0180-Clearinghouse exit letters					
0182- NSF Letter	\$ 41.00		\$ 16.00	\$ 18.00	\$ 5.00
0188- PIN Letter		\$ 1.00			
0189- Rehab letter	\$ 3.00		\$ 1.00		\$ 1.00
0201- Collection Module	\$ -	\$ -			
0202- Exit Module	\$ -	\$ -			
0208-Special letters	\$ 7.00				
0290- 60 day Grace ending letter		\$ 1,531.25			
0291-30 day grace ending letter		\$ 1,053.75			
0301-Phone Calls- 90 days	\$ -	\$ -	\$ -	\$ -	\$ -
0307-Phone Calls- 120 days			\$ 104.00		
0310- 60 day Grace ending phone call		\$ 1,192.50			
0311- 30 day Grace ending phone call		\$ 1,093.75			
0348- Letters- 60 days		\$ 67.00			
0354- Deferrment Letter			\$ 15.00		\$ 8.00
0355- Cancellation Letter			\$ 81.00		\$ 23.00
0357-Prom Note Letters			\$ 34.00	\$ -	
0358-Exit letter		\$ 1.00		\$ 982.00	
0362- Dear Borrower letter					\$ 696.00
0501-1098Es	\$ 1,989.00	\$ 2,769.00	\$ 791.00		\$ 464.00
0746- Reg Z Package		\$ 545.00			
0801-Promissory Note emails			\$ 78.75	\$ 164.25	\$ 59.25
6002-Disb Mgmt- Direct Deposit					
6002-Disb Mgmt- paper checks					
7065- NSF Charges	\$ -	\$ -	\$ -	\$ -	\$ -

7800- Custom Programming					
9990- Ebill Credit				\$ (1.00)	
PER- PERKINS					
0010- In School	\$ 4,197.15	\$ 4,156.80	\$ 833.50	\$ 1,051.00	\$ 475.00
0020- Grace	\$ 7,920.55	\$ 10,721.73	\$ 1,733.37	\$ 3,024.45	\$ 1,052.70
0031- Repay Monthly Primary	\$ 27,601.74	\$ 38,103.20	\$ 13,077.57	\$ 12,665.82	\$ 7,729.26
0032- Repay Monthly Secondary	\$ 1.32	\$ 12.36	\$ 3.51	\$ 9.60	\$ 169.62
0033- Repay Quarterly Primary			\$ 225.28	\$ 47.37	
0034- Repay Quarterly Secondary			\$ 0.15		
0035- Repay Annual Primary					
0038- Repay Perpetual Billing	\$ 41.88	\$ 224.67	\$ 28.21	\$ 16.28	\$ 9.69
0173-Annual disclosures created	\$ -	\$ -	\$ -	\$ -	\$ -
0174-Disclosure postcards	\$ 2,061.00				
0175-Disclosure email		\$ -	\$ -	\$ -	\$ -
0183-SAL Refund ACH	\$ 10.00				
0184-SAL Refund check	\$ 1,246.00				
0197-SAL Refund Prepaid card	\$ 32.00				
0204- DRAP	\$ 120.00				\$ 120.00
0348-Letters 60 day	\$ -	\$ -	\$ -	\$ -	\$ -
0351-Letters Cohort	\$ 145.00		\$ 51.00		
0031- Repay Monthly Primary					
0032- Repay Monthly Secondary					

H10 Fund					
0031- Repay Monthly Primary					
0032- Repay Monthly Secondary					
H60 Fund					
0010- In School					
0031- Repay Monthly Primary					
0032- Repay Monthly Secondary					
I05-INSTITUTIONAL					
0031- Repay Monthly Primary					
0032- Repay Monthly Secondary					
0033- Repay Quarterly Primary					
I07-INSTITUTIONAL					
0031- Repay Monthly Primary		\$ 10.67			
I10-SOCIAL WELFARE					
0031- Repay Monthly Primary		\$ 10.67			
NFL-Nursing Faculty Loan					
0010- In School		\$ 79.80			
0020- Grace		\$ 64.66			
0031- Repay Monthly Primary		\$ 358.75			
0032- Repay Monthly Secondary		\$ -			
0173-Annual Disclosures		\$ -			
0175-Disclosure email		\$ -			
NS2- Nursing					
0010- In School		\$ 148.95			

0020- Grace		\$ 434.20			
0031- Repay Monthly Primary		\$ 3,541.37			
0032- Repay Monthly Secondary		\$ 3.90			
0035- Repay Annual Primary					
0173- Annual Disclosure Created		\$ -			
0174- Annual Disclosure Postcard					
0175- Annual Disclosure email		\$ -			
NS3- Nursing					
0010- In School		\$ 9.60			
0020- Grace		\$ 21.67			
0031- Repay Monthly Primary		\$ 108.02			
0173- Annual Disclosure Created		\$ -			
0174- Annual Disclosure Postcard					
0175- Annual Disclosure email		\$ -			
P10- Medicine					
0010- In School					
0020- Grace					
0031- Repay Monthly Primary					
0032- Repay Monthly Secondary					
0033- Repay Quarterly Primary					
0034- Repay Quarterly Secondary					
INSTITUTIONAL					
0010- In School		\$ 0.80			
0020- Grace					
0031- Repay Monthly Primary					

PS-15-2254

0032- Repay Monthly Secondary					
0033- Repay Quarterly Primary					
0034- Repay Quarterly Secondary					
0035- Repay Annual Primary					

General Charges

Number of Times Charged by Institution

<i>General Charges</i>	River Falls Count	Stevens Point Count	Madison Count	Oshkosh Count	Parkside Count	Stout Count
0071- LVC Completion	12		1			
0072- e-Oscar AUD					1	
0073- e-Oscar ACDV	21			133	21	75
0074- Red Flag- basic		12	12			
0075- Red Flag- premiuim	12			12	12	12
0076-LVC fees	5			1	4	
0101-Credit Bureau	12	12	12	12	12	12
0103-Skip Trace	204	332		98	108	132
0104-Address Corrections	19	75	711	19	12	5
0113- Foreign Air Mail	23	24	457	62		14
0118-Phone skip trace		12		8		6
0150-Updated- Daily	12	12	12	12	12	12
0155-Webexits Signed	411	886	2,918	351	142	450
0157-Webexit emails		753				237
0160- Webexits loaded	527	1,188	3,183	419	196	773
0162- WebProm - eSignature	565	779	3,023	744	325	
0163- WebProm - paper signature			3			

0170- Webexit Paper signature	3		5	1	3	12
0171-WebExit Letter packet	214			133	109	
0172- WebProm Loaded	634	864	3,693	849	785	
0179- Paid in Full Letter	510					
0180- Clearinghouse exit letters	156				5	
0182- NSF Letter	26	59				
0188- PIN Letter						
0189- Rehab letter		4				1
0201- Collection Module			12	12		
0202- Exit Module	12	12	12	12	12	12
0208-Special letters						
0290- 60 day Grace ending letter						
0291-30 day grace ending letter						
0301-Phone Calls- 90 days	246	280		393	199	265
0307-Phone Calls- 120 days						
0310- 60 day Grace ending phone call						
0311- 30 day Grace ending phone call						
0348- Letters- 60 days				109		

0354- Deferrment Letter						
0355- Cancellation Letter						
0357-Prom Note Letters						
0358-Exit letter	285				145	
0362- Dear Borrower letter						
0501-1098Es	1,383	2,920	9,280	1,539	405	1,837
0746- Reg Z Package			1,378	320		
0801-Promissory Note emails			4,189			
6002-Disb Mgmt-Direct Deposit	161					
6002-Disb Mgmt-paper checks	73					
7065- NSF Charges	33	82	260	66	20	65
7800- Custom Programming				9		
9990- Ebill Credit			87,442			
PER- PERKINS						
0010- In School	15,219	28,500	73,166	7,793	4,201	16,811
0020- Grace	7,860	17,615	35,476	5,270	3,276	7,202
0031- Repay Monthly Primary	19,198	40,947	119,041	17,686	8,696	24,488

0032- Repay Monthly Secondary	155	1,043	5,236	652	381	258
0033- Repay Quarterly Primary	58		96	1,080	83	
0034- Repay Quarterly Secondary	10			36	12	
0035- Repay Annual Primary	12		114			
0038-Repay Perpetual Billing	1,398	1,199	8,190	1,312	1,402	632
0173-Annual disclosures created	1,101	2,284	3,803	538	462	1,758
0174-Disclosure postcards	13		12	5		
0175-Disclosure email	1,088	2,284	3,791	533	454	1,758
0183-SAL Refund ACH						
0184-SAL Refund check						
0197-SAL Refund Prepaid card						
0204- DRAP	12	12		12		12
0348-Letters 60 day	358	534		399	233	493
0351-Letters Cohort						
0031- Repay Monthly Primary				17,786		
0032- Repay Monthly Secondary				563		

H10 Fund						
0031- Repay Monthly Primary			36			
0032- Repay Monthly Secondary			12			
H60 Fund						
0010- In School			1,285			
0031- Repay Monthly Primary			530			
0032- Repay Monthly Secondary			1,785			
I05- INSTITUTIONAL						
0031- Repay Monthly Primary				24		
0032- Repay Monthly Secondary				12		
0033- Repay Quarterly Primary				12		
I07- INSTITUTIONAL						
0031- Repay Monthly Primary						
I10-SOCIAL WELFARE						
0031- Repay Monthly Primary						

NFL-Nursing Faculty Loan						
0010- In School			81			
0020- Grace			21			
0031- Repay Monthly Primary			154			
0032- Repay Monthly Secondary						
0173-Annual Disclosures						
0175-Disclosure email						
NS2- Nursing						
0010- In School			882	1,980		
0020- Grace			657	1,504		
0031- Repay Monthly Primary			3,414	6,205		
0032- Repay Monthly Secondary			36	152		
0035- Repay Annual Primary						
0173- Annual Disclosure Created				154		
0174- Annual Disclosure Postcard						
0175- Annual Disclosure email				154		
NS3- Nursing						
0010- In School						

0020- Grace						
0031- Repay Monthly Primary						
0173- Annual Disclosure Created						
0174- Annual Disclosure Postcard						
0175- Annual Disclosure email						
P10- Medicine						
0010- In School			185			
0020- Grace			68			
0031- Repay Monthly Primary			411			
0032- Repay Monthly Secondary			87			
0033- Repay Quarterly Primary			4			
0034- Repay Quarterly Secondary			4			
INSTITUTIONAL						
0010- In School			20			
0020- Grace						
0031- Repay Monthly Primary			25			
0032- Repay Monthly Secondary						

0033- Repay Quarterly Primary			5			
0034- Repay Quarterly Secondary						
0035- Repay Annual Primary			79			

General Charges

Number of Times Charged by Institution

Whitewater	Milwaukee	LaCrosse	Platteville	Superior
Count	Count	Count	Count	Count

General Charges

0071- LVC Completion	165		11		4
0072- e-Oscar AUD		3			
0073- e-Oscar ACDV	112	105			
0074- Red Flag- basic					
0075- Red Flag- premium	12	12			
0076-LVC fees	4		4		4
0101-Credit Bureau	12	12	12	12	9
0103-Skip Trace	181	567	91	79	76
0104-Address Corrections	50	148	18	18	17

0113- Foreign Air Mail	13	3	1		
0118-Phone skip trace			2		1
0150-Updated- Daily	12	12	12	12	12
0155-Webexits Signed	887	1,238	201	263	136
0157-Webexit emails			282	364	190
0160- Webexits loaded	1,007	1,663	295	375	241
0162- WebProm - eSignature	1,061	1,293	321	594	216
0163- WebProm - paper signature		1			
0170- Webexit Paper signature	3				1
0171-WebExit Letter packet	288	839	157	125	135
0172- WebProm Loaded	1,195	1,060	349	663	237
0179- Paid in Full Letter	849		270		
0180- Clearinghouse exit letters					
0182- NSF Letter	41		16	18	5
0188- PIN Letter		1			
0189- Rehab letter	3		1		1
0201- Collection Module	1	12			
0202- Exit Module	12	12			
0208-Special letters	7				

0290- 60 day Grace ending letter		1,225			
0291-30 day grace ending letter		843			
0301-Phone Calls- 90 days	433	854	125	154	141
0307-Phone Calls- 120 days			104		
0310- 60 day Grace ending phone call		954			
0311- 30 day Grace ending phone call		875			
0348- Letters- 60 days		67			
0354- Deferrment Letter			15		8
0355- Cancellation Letter					
0357-Prom Note Letters			34	5	
0358-Exit letter		1		982	
0362- Dear Borrower letter					696
0501-1098Es	1,989	2,769	791		464
0746- Reg Z Package		109			
0801- Promissory Note emails			315	657	237
6002-Disb Mgmt- Direct Deposit					
6002-Disb Mgmt- paper checks					

7065- NSF Charges	50	83	28	23	5
7800- Custom Programming					
9990- Ebill Credit				1	
PER- PERKINS					
0010- In School	27,981	27,712	8,335	10,510	4,750
0020- Grace	14,401	18,267	2,955	5,499	1,914
0031- Repay Monthly Primary	28,971	42,801	13,222	13,293	8,201
0032- Repay Monthly Secondary	549	987	284	729	180
0033- Repay Quarterly Primary			286	63	
0034- Repay Quarterly Secondary			12		
0035- Repay Annual Primary					
0038- Repay Perpetual Billing	822	4,086	502	329	398
0173- Annual disclosures created	4,122	4,444	580	697	325
0174- Disclosure postcards	4,122				
0175- Disclosure email		4,440	581	696	325
0183- SAL Refund ACH	2				
0184- SAL Refund check	178				

0197-SAL Refund Prepaid card	8				
0204- DRAP	12				12
0348-Letters 60 day	628	1,044	177	235	178
0351-Letters Cohort	145		51		
0031- Repay Monthly Primary					
0032- Repay Monthly Secondary					
H10 Fund					
0031- Repay Monthly Primary					
0032- Repay Monthly Secondary					
H60 Fund					
0010- In School					
0031- Repay Monthly Primary					
0032- Repay Monthly Secondary					
I05- INSTITUTIONAL					
0031- Repay Monthly Primary					

0032- Repay Monthly Secondary					
0033- Repay Quarterly Primary					
I07- INSTITUTIONAL					
0031- Repay Monthly Primary		12			
I10-SOCIAL WELFARE					
0031- Repay Monthly Primary		12			
NFL-Nursing Faculty Loan					
0010- In School		532			
0020- Grace		110			
0031- Repay Monthly Primary		403			
0032- Repay Monthly Secondary		9			
0173-Annual Disclosures		98			
0175-Disclosure email		98			
NS2- Nursing					
0010- In School		993			
0020- Grace		740			

0031- Repay Monthly Primary		3,981			
0032- Repay Monthly Secondary		326			
0035- Repay Annual Primary					
0173- Annual Disclosure Created		150			
0174- Annual Disclosure Postcard					
0175- Annual Disclosure email		150			
NS3- Nursing					
0010- In School		64			
0020- Grace		37			
0031- Repay Monthly Primary		121			
0173- Annual Disclosure Created		10			
0174- Annual Disclosure Postcard					
0175- Annual Disclosure email		8			
P10- Medicine					
0010- In School					
0020- Grace					
0031- Repay Monthly Primary					

0032- Repay Monthly Secondary					
0033- Repay Quarterly Primary					
0034- Repay Quarterly Secondary					
INSTITUTIONAL					
0010- In School		4			
0020- Grace					
0031- Repay Monthly Primary					
0032- Repay Monthly Secondary					
0033- Repay Quarterly Primary					
0034- Repay Quarterly Secondary					
0035- Repay Annual Primary					

20 Checklist

PS-15-2254

Request for Proposal (RFP) Submittal Checklist

Cost Proposal Forms (Submitted Separately in a sealed envelope) (Section 9.0) (250 Points)

- ☐ Section 9.1 Cost Proposal for Full Service – Page 67 - 79
- ☐ Section 9.2 Cost Proposal for Modified Service – Page 67 - 79
- ☐ Section 9.3 Cost Proposal Form – Page 67 - 79

Required Documentation & Forms Required to be Submitted together in conjunction with/but separate from Cost Proposal Forms Section 9.0:

- ☐ DOA-3261 Form – Page 2
- ☐ Section 4.0 Required Proposer Information. Written Response to Item No. 4.1 through 4.10. Page 29-31 (100 Points)
- ☐ Section 6.0 Required Special Terms and Conditions. Written Response to proposed alternatives to items 6.1 through 6.7.2. Page 39-43 (150 Points)
- ☐ Section 7.0 System Capabilities. Written Response to Item No. 7.1 through 7.44. Page 43-63 (500 Points)
- ☐ Section 12 Vendor Information - Page 85
- ☐ Section 13 Vendor Client Reference – Page 86
- ☐ Section 14 Bank Reference – Page 87
- ☐ Section 15 Terms and Conditions – Page 88
- ☐ Section 16 Proposer's Information – Page 88
- ☐ Section 17 DOA-3027 Designation of Confidential and Proprietary Information – Page 89
- ☐ Section 18 Affidavit – Page 90

Note: This checklist is to help proposers ensure their submittal packet is complete. This sheet does not need to be returned as part of the proposal submittal.