

Strategic Communications Plan:

Building UW brand equity as an economic engine

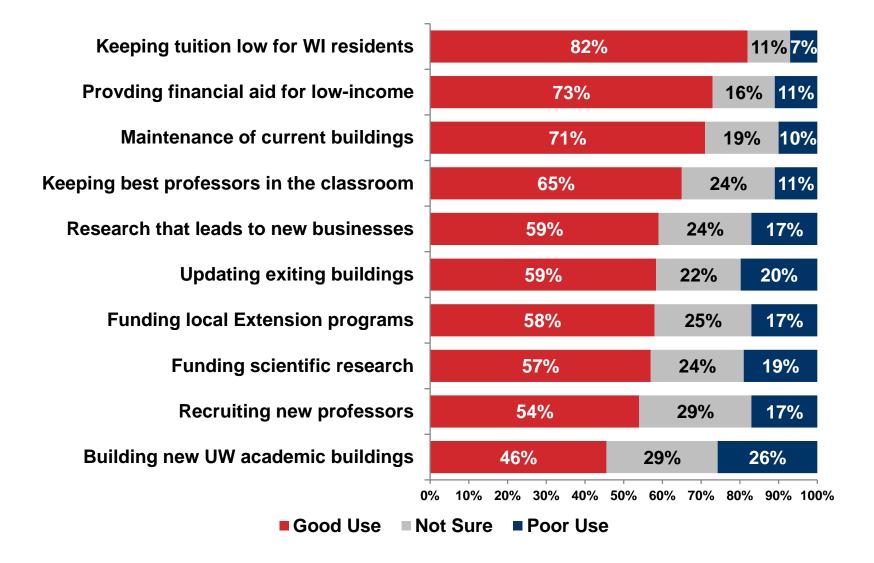
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Statewide survey findings

- Residents are most supportive of using taxpayer money on local community services
- Higher education was important to 73% of residents.
- Access and affordability were top concerns.
- Nearly 80% feel a sense of pride about the education people can receive at UW System (and at Wisconsin Technical Colleges)
- Most believe college degrees are more important than ever

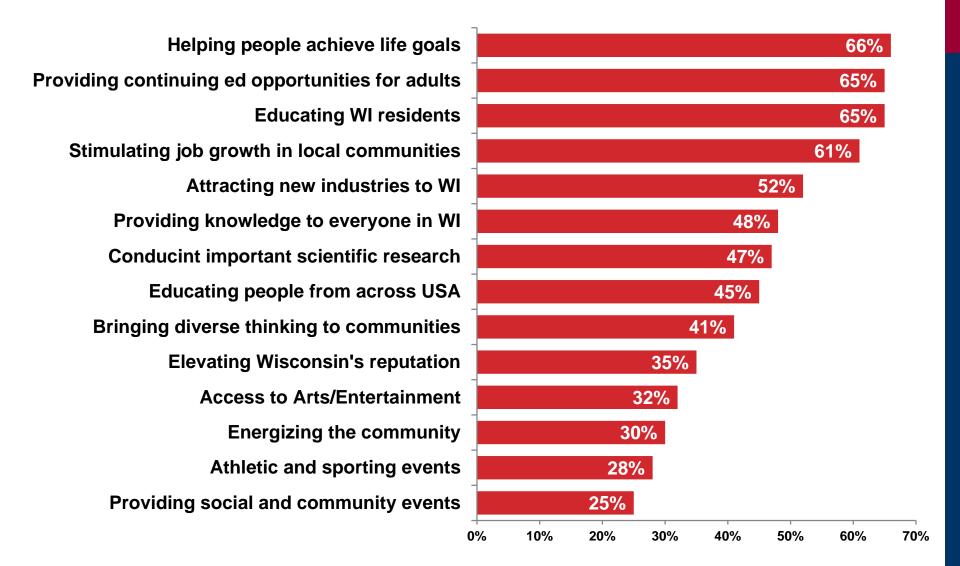


Best use of taxpayer funds



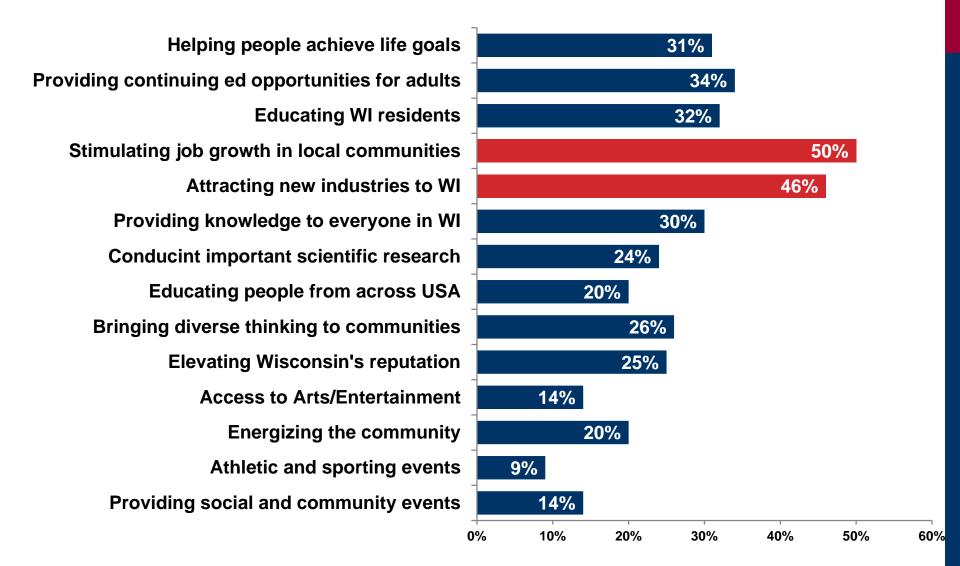


Perceived benefits





Areas for improvement





Additional insights

- Prof. Kathy Cramer Walsh conducted personal conversations with 36 groups in 27 communities
- Found a "pervasive sense of distance" from UW...
 part of a "broader feeling of disconnection from
 institutions of authority"
- Jobs and the economy emerged as top-of-mind concerns, before anyone ever mentioned UW
- When asked what UW should be doing for the community, people said, "help with jobs"
- Positive relationships require innovative means of listening and relationship building



Our brand platform

- <u>Audience</u>: People who care deeply about their local community, yearning for recovery so we can all feel stronger again
- Message: UW brings economic strength to your community and your neighbors—now
- Why: In this economy we have to protect things that are working, and we have compelling facts that demonstrate positive impact and outcomes
- Feel: Wisconsin-proud



Our message:

"Knowledge Powers Wisconsin"



Our approach

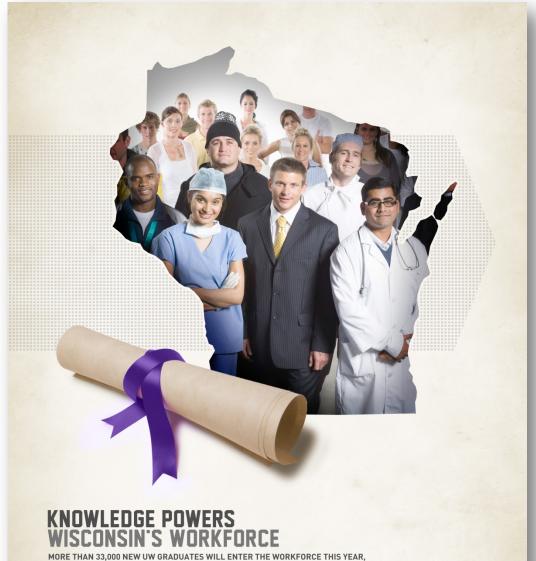
- Modular, customized format, focused on our shared message about economic impact

 - Use with any UW institution logo/colors
- Earned media, including news releases, editorials
- Owned channels, including newsletters magazines, events and presentations
- Social media provides platform for two-way







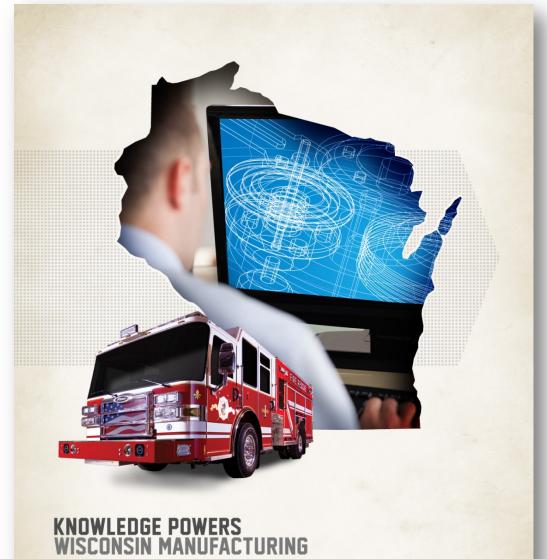


MORE THAN 33,000 NEW UW GRADUATES WILL ENTER THE WORKFORCE THIS YEAR, ready to put their talent and entrepreneurial spirit to work. They are prepared for careers in finance, engineering, science, nursing, information systems and many other fields. UW grads communicate clearly, solve problems creatively and work well in teams. They will complete their degrees on campus and online, in numbers that top national averages. They are Wisconsin's strong workforce for tomorrow.

UWPowersWI.com







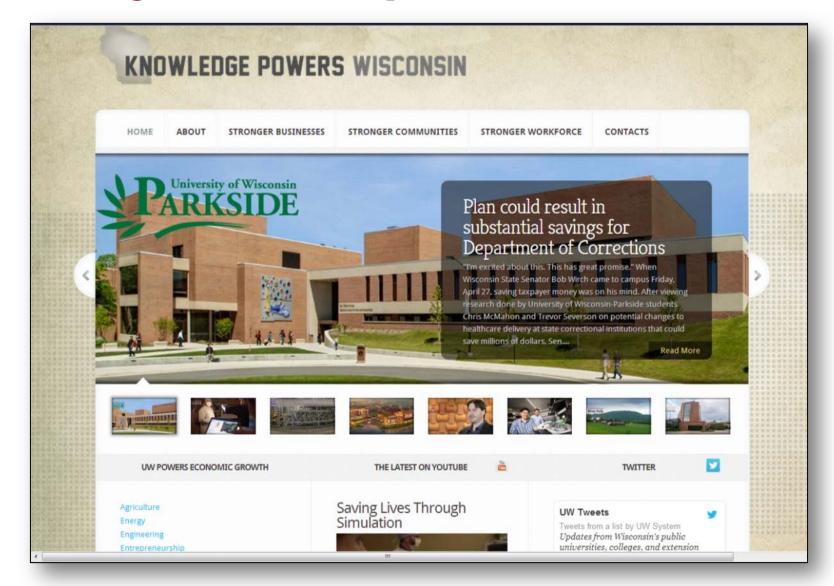
WISCONSIN IS A MANUFACTURING POWERHOUSE. Our public universities fuel that success, with more than \$50 million in manufacturing research, education and outreach every year. From supply chain management and e-business to transportation logistics and paper science, UW campuses are strong business partners. Together, we are strengthening Wisconsin's position in advanced manufacturing.

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UNIVERSITY OF WISCONSIN



Story hub: UWpowersWI.com





Our strategic vision

Stronger workforce

More graduates

Broad, affordable access to a high-quality UW education

UW capacity aligned with workforce needs

Commitment to shared learning outcomes in every degree program

Flexible learning options and transfer opportunities

Stronger businesses

Expanded research, technology transfer

Business outreach and development

Collaboration with WEDC

Web portal for UW economic development resources

Action steps from new Economic Development Strategic Plan

Stronger communities

Statewide UW-Extension networks

Campus-community engagement and outreach

Investments in UW capital projects

Partnerships with K-12 schools and community organizations

Economic impact studies

